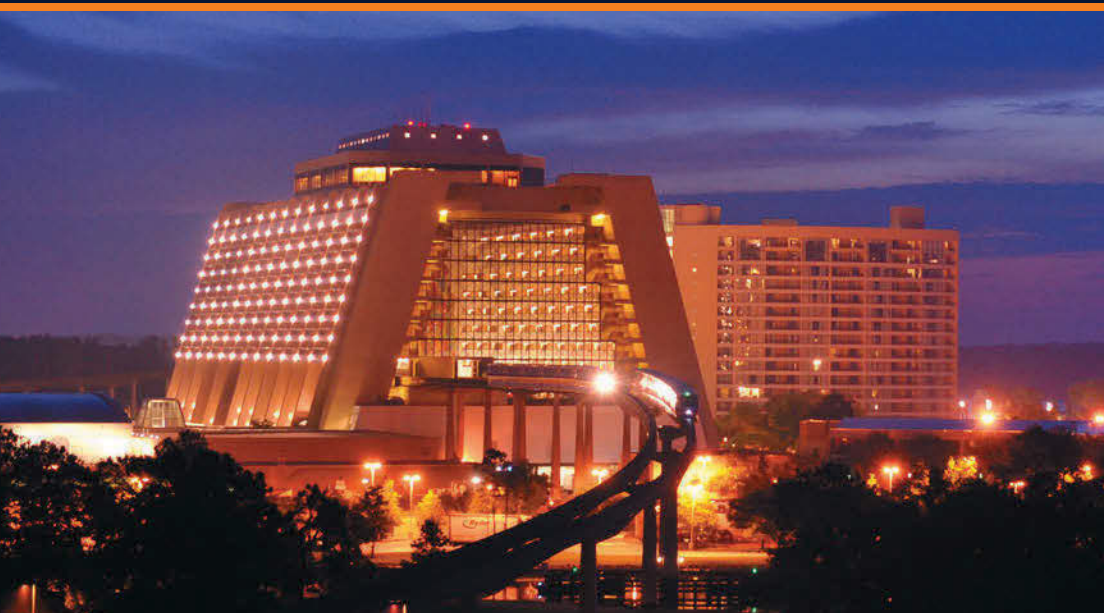


INSULATION CONTRACTORS
ICAA
ASSOCIATION OF AMERICA

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ICAA President's Message



The 2018 ICAA Membership Directory and Buyers Guide is an invaluable resource for the insulation industry and a tool for customers to locate ICAA-member contractors and suppliers. ICAA is grateful to the member suppliers and contractors who depend on this directory to do business.

ICAA membership is the best tool of insulation contractors for handling business challenges and pursuing opportunities. For suppliers, membership means unfettered access to insulation contractors and industry support.

ICAA is the strongest advocate for our industry and the only national organization dedicated to professional residential and commercial insulation contractors. ICAA works collectively with industry members to achieve positive solutions that cannot be realized individually.

Your commitment sustains ICAA as a powerful and united voice for professionalism in the insulation industry. Become an involved ICAA member and take pride in the impact your participation has on both your business and the industry.

Sincerely,

Wayne Sullivan, ICAA President
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Insulation Contractors Association of America



ICAA – WHO WE ARE

ICAA – a non-profit trade association – is the only national voice representing residential and commercial insulation contractors. Our membership base is comprised of insulation contractors; suppliers of materials, services and equipment; and others who have compatible interests. ICAA informs and educates about the latest industry news, products, technologies, and government regulations. ICAA represents small and large insulation contractors who install all types of thermal and acoustical insulation. ICAA is guided by a Board of Directors and several committees that are comprised of geographically diverse member delegates.





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Charles E. Whitehead	1980	Mel Tabor	2000
Donald Cassidy, Sr.	1981	Ginny Cameron	2001
David E. Nipper	1982	Wayne Sullivan	2002
Paul L. VanNote	1983	Philip W. Rice	2003
Rick Judson	1984	Ferrell Drum	2004
Larry Helminiak	1985	Thomas Turner	2005
Cliff Keller	1986	Mel Tabor	2006
James E. Sipes	1987	Pete Dittmore	2007
William J. Douglas	1988	Joe Miller	2008
Blair Anderton	1989	Michael Hobson	2009
Don Duke	1990	Jeff Banker	2010
Leslie C. Hill	1991	Daniel Austin	2011
John Belanus	1992	Kevin Kinzler	2012
Terry Burnham	1993	Ted Blanchard	2013
Don Duke	1994	Todd Sawyer	2014
Ed Blanchard, III	1995	Jeff Hire	2015
Thomas Turner	1996	Jeff Beck	2016
Peyton Alexander	1997	Ferrell Drum	2017
Larry Helminiak	1998	Wayne Sullivan	2018

ICAA Honorary Members

Blair Anderton	Ray Moses
E.E. Bentley	Bill Pugliese
Don Duke	Henry Sperber
Ronald Graves	Bernie Stewart
Larry Helminiak	Mel Tabor
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September 13 - 15, 2018 in Orlando



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insulation contractors
and suppliers for
40 years.



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ICAA Membership Form *Or join online at www.insulate.org/join*

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City, State, Zip _____

Telephone _____ Fax _____

Email _____ Website _____

Name of Majority Owner _____

Company Representative Name _____

Title _____

Type of Business _____

Contractors: My company has ____ (#) branches and ____ (#) employees

All Applicants: Applicant's Signature _____

Date ____/____/____ Membership Category: ☐ Contractor ☐ Supplier

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Expiration ____/____/____ Security Code: _____

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> \$15 Million

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- A networking marathon with key players in the insulation industry.
- A forum on the latest business trends and keeping a competitive edge.



ICAA Members Code of Ethics

The membership of the ICAA prepared a *Code of Business Ethics* that is subscribed to by each member as a condition of membership. The Code reads as follows:

Recognizing the need for sound and ethical business standards and practice, we the professional insulation contractor members hereby pledge to uphold the highest ethical standards in the conduct of our business. This includes our pledge individually and as a group to:

- I. Deal fairly and honestly with customers, competitors, vendors, and employees.*
- II. Utilize the most skilled and professional workers available.*
- III. Make only those representations that can be fully substantiated and are in full compliance with industry standards, codes, law, and practices.*
- IV. Encourage and support continuing education and training throughout our industry.*
- V. Refuse to condone and quickly report any practices contrary to the policies of ICAA.*
- VI. Comply with all applicable health and safety standards.*
- VII. Support independent insulation contracting based on free, competitive markets.*

ICAA Calendar of Events

Spring Meetings – Washington, DC

ICAA Committee Meetings
May 7, 2018

Insulation Industry
National Policy Conference
May 8-9, 2018

Fall Meeting – Orlando, FL

ICAA Annual Convention & Trade Show
September 13 – 15, 2018
Orlando, FL



ICAA Publications Directory

- IC0 INSULATION CONTRACTORS REPORT**
 ICAA's bi-monthly magazine tracks the residential and commercial insulation industry. Articles cover timely issues relevant to insulation contractors. Advertising accepted.
 Members: FREE
- IC1 ICAA Membership Directory and Buyers Guide**
 Contains business listings for all member contractors, industry suppliers, and other members of ICAA. **Buyers Guide** provides a comprehensive listing of all prominent industry suppliers. Advertising accepted.
 NonMembers: \$10.00
- IC2 Blowing Machine Operations Manual**
 This manual describes how to operate and maintain blowing machines efficiently.
 18 pages.
 Members: \$5.00
 NonMembers: \$10.00
- IC3 Residential Insulation Batts and Blankets Installation Manual**
 This manual addresses handling the most common problems of installing insulation.
 18 pages.
 Members: \$5.00
 NonMembers: \$10.00
- IC4 Air Infiltration Control: Contractor's Manual**
 This manual describes the application of sealants, commonly used products to tighten houses, and reviews areas where sealants should be applied. 25 pages.
 Members: \$5.00
 NonMembers: \$10.00
- IC5 Insulation Application in Commercial Construction**
 This primer on commercial construction includes chapters on key issues when bidding on commercial work, wall and ceiling cavity insulation, sound control, curtain wall insulation, and commercial insulation estimating. 93 pages.
 Members: \$20.00
 NonMembers: \$35.00

- IC6 Residential Sidewall Insulation**
 This manual outlines step-by-step procedures for retrofit applications and reviews blowing methods and equipment considerations. 28 pages.
 Members: \$10.00
 NonMembers: \$20.00
- IC7 Guide for the Installation of Residential Insulation**
 This guide includes information on basic heat flow and insulating materials, key issues and recommended solutions to achieve safe and effective installations, and installation sketches. 84 pages. PDF only.
 Members: FREE
 NonMembers: \$15.00
- IC9 Hazard Communication Guide: An Interim Guide for the Construction Industry**
 This guide offers advice on how to comply with the U.S. Occupational Safety and Health Administration (OSHA) Hazard Communication Standard. The standard requires all contractors to educate their employees about the "hazardous chemicals" they are exposed to in the workplace and the methods necessary to protect themselves. It explains how to use Material Safety Data Sheets (MSDSs) and how to identify and list hazardous chemicals in the workplace. 84 pages.
 Members: \$17.00
 NonMembers: \$35.00
- IC11 Construction Industry Digest**
 Compiled by the U.S. Department of Labor, this digest [OSHA 2202], available in electronic format only, will aid contractors in their efforts to comply with OSHA standards at construction worksites. The digest - an abstract of OSHA regulations governing the construction industry - refers to the most frequently overlooked standards covering situations that are particularly hazardous. Also discussed briefly are safety and health programs, employee training, and OSHA's on-site consultation program. 94 pages. Free on ICAA website.
 Members: FREE

ICAA Publications Directory

- | | |
|--|---|
| <p>IC12 <i>Log and Summary of Work-Related Injuries and Illnesses, OSHA 300 and 300A</i>
 Filing of these forms is required by federal law and must be kept in the employer's establishment for five years. Code of Federal Regulations states that each employer shall post OSHA 300A no later than February 1, and it shall remain in place until April 30. Includes instructions. Free on ICAA website.
 Members: FREE</p> <p>IC13 <i>OSHA 301 Injury and Illness Report</i>
 For every injury entered on the log (See IC12), it is necessary to record additional information on this form. Employers shall have available for inspection a report for each occupational injury or illness within seven calendar days after receiving information that a recordable case has occurred. Free on ICAA website.
 Members: FREE</p> <p>IC14 <i>OSHA's Multi-Employer Site Policy</i>
 This flier has important information on OSHA's policy concerning the issuance of citations on multi-employer sites. It briefly explains citation avoidance techniques.
 Members: FREE</p> <p>IC15 <i>Job Safety & Health Protection Poster: OSHA 3165</i>
 Under provisions of Title 29, Code of Federal Regulations, Part 1903.2(a)(1), employers must post this notice (or facsimile) in a conspicuous place where notices to employees are customarily posted. Employers in states operating OSHA-approved State Plans should obtain and post the State's equivalent poster.
 Members: FREE</p> <p>IC16 <i>OSHA Handbook for Small Businesses</i>
 This 57-page handbook assists insulation contractors meeting the legal requirements imposed by and under the authority of the OSHA Act of 1970 and voluntarily achieving an in-compliance status prior to an inspection performed pursuant to the Act.
 Free on ICAA website.
 Members: \$5.00</p> | <p>IC17 <i>ABCs of Revised Experience Rating</i>
 The Experience Rating Plan is an integral part of your final cost for workers' compensation insurance. This booklet produced by the National Council on Compensation Insurance (NCCI) reviews what an ER is and how it affects a company's costs. This booklet will assist in auditing a company's Unit Statistical Report.
 16 pages.
 Members: FREE
 NonMembers: \$5.00 for s/h</p> <p>IC18 <i>The Basis of Premium for Workers' Compensation Insurance</i>
 This National Council on Compensation Insurance (NCCI) booklet discusses the characteristics of an appropriate basis of premium and explains the concept of limited payroll. 24 pages.
 Members: FREE
 NonMembers: \$5.00 for s/h</p> <p>IC19 <i>ICAA Model Policy on Alcohol and Drug Abuse</i>
 Intended solely as a guide for individual member contractors wishing to establish or augment their existing policy, the model includes discussion areas in testing, discipline, rehabilitation and assistance programs, and confidentiality. 8 pages.
 Members: \$10.00
 NonMembers: \$30.00</p> <p>IC20 <i>Bylaws of ICAA</i>
 The current bylaws of ICAA. 6 pages.
 Members: FREE</p> <p>IC21 <i>A Guide to ICAA Membership</i>
 ICAA brochure highlights the benefits and advantages of membership.
 FREE</p> <p>IC25 <i>Plumbing System and Sprinkler System Disclaimers</i>
 ICAA-approved disclaimer statement for contractors who insulate around sprinkler systems and a disclaimer statement regarding water and plumbing pipes. Free on ICAA website.
 Members: FREE</p> |
|--|---|

ICAA Publications Directory

IC26/
 IC27

Installer Training Manuals

This is the curriculum created to help the insulation contracting industry train its workers. The two training manuals, *The Participant Manual* and *The Instructor Guide*, are based on the recommended installation procedures of fiberglass insulation manufacturers and the recognized work practices of professional insulation contractors. Both manuals are organized into eleven modules of instruction. An overall goal and several specific objectives are identified for each module. Both manuals contain study questions and goals and objectives.

The curriculum modules include information about basic construction, unit energy saving, moisture and ventilation principles, materials and products, tools and equipment, safety and health, codes and standards, office/shop preparations, jobsite preparations, installation techniques, jobsite completion, and workplace communication.

IC26 *Installing Residential Insulation Products: The Instructor Guide*

This guide is designed solely for the instructor. There are suggestions to instructors for preparation, delivery, trainee application and evaluation. 196 pages. PDF only.
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IC27 ***Installing Residential Insulation Products: The Participant Manual***

The manual contains the course notebook including narrative text relative to the objectives. The information in this manual should be read by each trainee prior to class discussion. 121 pages. PDF only.
 Members: FREE

IC28 ***Field Inspection Video for the Model Energy Code***

This 22-minute video developed by the Department of Energy simplifies the Model Energy Code. The video walks the inspector through each stage of an insulation inspection showing what to look for at the construction site. The video focuses on how to incorporate inspection for energy-related items into a typical home inspection. Available at www.insulate.org. Click on "Technical Information" Tab on the home page and then go to Residential Applications.

IC30 ***The Plain English Legal Protection Handbook for Insulation Contractors***

This handbook assists insulators in understanding contracts with builders and general contractors. It provides contract language to protect the insulator from unfair clauses and includes the ICAA Standard Contract, ICAA Standard Bid Form and Conditions, and the ICAA Standard Form Addendum. The handbook also includes Contract Killer Clauses.
 Members: \$45 - first copy;
 Additional copies at \$15 each.

IC32 ***ICAA Master Spec for Commercial Insulation***

A professionally authored model master specification for commercial building insulation.
 Members: \$5.00
 NonMembers: \$10.00

IC33 ***25 Checkpoints for Inspecting Insulation Jobs***

Twenty-five items to check when inspecting a residential insulation job from R-value to vapor retarders to window areas to recessed lights. Presented in pocket card format. Available in Spanish or English.
 Members: \$.50 each, min. 20
 NonMembers: \$1.00 each, min. 20

IC34 ***Unlocking Brand Specs***

Master builder offers a step-by-step approach for insulation contractors to unlock insulation brand specifications. This process permits insulation contractors to bid freely and install the brand of insulation they choose. Locked brand spec programs hurt insulation contractors, because they restrict the contractor's ability to bid fairly because of a prior arrangement between the builder and an insulation manufacturer regarding the brand of insulation specified. This information is available in cassette format accompanied with printed notes.
 Members: \$10.00

IC35 ***Standard Contract Provisions To Limit Mold Liability***

Fourteen contract clauses about moisture or water intrusion, frozen pipes and sprinkler systems, as well as limitations on indemnification. Each standard contract provision is followed by a short explanatory comment that describes the benefits of the proposed contract language.
 Members: FREE
 NonMembers: \$25.00

IC36 ***Mold Checklist***

A checklist of key indicators of moisture problems for the installer.
 Members: FREE
 NonMembers: \$5.00

IC37 ***The ICAA Protocol for Reducing Risk Associated with Water Intrusion And/Or Mold***

The insulation contractor can minimize potential mold growth by installing insulation in a way that manages moisture effectively. This document serves as a guideline for basic information on understanding and limiting mold.
 Members: FREE
 NonMembers: \$25.00

IC38 ***Mold Bibliography***

A listing of resources and websites on mold.
 Members: FREE
 NonMembers: \$5.00

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IC39 **ICAA National Insulator Certification Examination**

This ICAA examination tests insulators with a minimum of six-months experience on their working knowledge of insulation and insulation systems. Call ICAA at (703) 739-0356 for information on preparing for and scheduling the certification examination.

IC40 **ICAA Model Insulation Completion Certificate - ONLINE**

This certificate is available in three digital versions: new residential construction, residential retrofit, and commercial. Fill-in PDFs available.

Members: FREE
NonMembers: \$10.00

IC41 **Standard Bid Terms and Conditions - ONLINE**

This ICAA model contract addendum provides fair and reasonable contract terms that can be used for jobs in new construction and existing homes.

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NonMembers: \$10.00

IC42 **ICAA Checklist for OSHA Compliance - ONLINE**

This laminated 8 1/2" x 11" Checklist details activities to prepare for an inspection in three key areas: posters and records; training; hazard recognition.

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IC43 **ICAA Standard Exclusions and Clarifications**

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 This 4" x 7" laminated card details the strategy which will help insulation contractors survive - and pass - an OSHA inspection.
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- IC45 Spray Foam Insulation Inspection Checklist**
 This 4" x 7" laminated pocket card details how to ensure that spray foam achieves or exceeds both insulation and air sealing standards as set forth by local code.
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- IC46 ICAA Member Decals**
 Weather-resistant member decals in 2 1/2" diameter and in 7" diameter in bright colors identifying membership affiliation in ICAA.
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- IC47 ICAA Spray Polyurethane Foam Insulation Safety Checklist - ONLINE**
 A one-page summary checklist for users of high-pressure, two-component spray polyurethane foam in interior applications. Checklist is in English on one side and in Spanish on the reverse.
 Hardcopy: 10 for \$10 includes s/h
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- IC48 ICAA Spray Polyurethane Foam Installation Digest - ONLINE**
 A four-page digest of installation consideration for users of high-pressure, two-component spray polyurethane foam in interior applications. Areas include safety, surface preparation, site preparation, start-up procedure, equipment handling, foam quality, application to substrate, post application/shut-down procedures, and transportation.
 Hardcopy: \$5 each includes s/h
- IC49 ICAA Spray Polyurethane Foam Regulatory Checklist - ONLINE**
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- IC50 ICAA Spray Polyurethane Foam Insulation Retrofit Guidelines - ONLINE**
 A four-page digest discussing safety, foam type and thickness considerations, ignition and thermal barriers, vapor retarders, and insulation locations.
- IC51 ICAA Standard Contract Terms for SPF Insulation Jobs - ONLINE**
 These ICAA model contract terms provide fair and reasonable terms used in SPF insulation jobs.
- IC52 ICAA Guidelines for Bidding Commercial Retrofit Jobs - ONLINE**
 These guidelines have been developed for insulation contractors who are interested in bidding commercial retrofit jobs. Since there is a wide variety of building types and retrofit work scopes, the suggestions presented are meant as guidelines to determine if you want to go after this business and the precautions you should consider in developing your bid.
 Members: \$3.00
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- IC53 ICAA Model Safety Posters for the SPF Job - ONLINE**
 In English/Spanish. High-res PDFs includes: First Aid Safety Poster; Work Zone Safety Poster; Danger - Keep Out - Authorized Personnel Only Safety Poster; Emergency Eye Wash Safety Poster; Danger - Chemical Spill - Keep Away Safety Poster. Available at: www.insulate.org/protected/spfsafetyposter.html
- IC54 ICAA Fact Sheet for Consumers of Spray Polyurethane Foam - ONLINE**
 Includes safety precautions and suggested contractor qualifications. Designed as a one-page handout for consumers prior to the installation of the SPF application.

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IC55 ICAA Model Heat Illness Prevention Program – ONLINE
Contractors can be cited under OSHA's general duty clause for failing to implement the necessary practices to reduce the risk of heat illness. To assist our member contractors in meeting OSHA's enforcement criteria, ICAA has worked with legal counsel to create a Model Heat Illness Prevention Program and sample work/rest and heat acclimatization schedules. www.insulate.org/heat-illness

IC56 ICAA Get Hired Installer Recruitment Video – ONLINE
As a component of our Get Hired program, ICAA has developed a shareable video to help contractors recruit insulation installers. The video, available with both English and Spanish voiceovers and captions, shines a positive light on insulation work and provides reasons to work as an insulation installer. www.insulate.org/installer-recruitment

Members only: To request a version of the video with a custom end screen that contains your company's logo and contact information, email meghan.lasswell@insulate.org. \$75 customization fee applies.

IC57 ICAA Model Job Hazard Analysis Form – ONLINE
General contractors typically request this type of form when bidding out commercial building project work. ICAA members can download a model job hazard analysis form that can be tailored to fit each individual job. www.insulate.org/model-job-hazard-analysis

ICAA Technical Bulletins

TB100 Insulation Proposal and Bid Forms
Suggested forms for proposals.
Members only: \$3.00

TB200 Use of Vapor Retarders
Reviews the application and placement of vapor retarders, common materials used for vapor retarders and their perm rating, and the use of vapor retarders in humid climates.
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TB300 Air Infiltration Measuring Devices (Blower Doors)
Describes the purpose and use of blower doors and other devices used to measure air infiltration.
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NonMembers: \$6.00

TB400 Reflective Insulations and Radiant Barriers
Discusses materials that reduce heat flow by radiation. It also covers test methods for reflective insulations.
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NonMembers: \$10.00

TB500 Spray-Applied Insulation
Provides an overview of spray-applied insulation and jobsite considerations.
Members: \$5.00
NonMembers: \$10.00

TB600 Insulating Basements and Crawl Spaces
Describes where and how various insulations can be used for basements and crawl spaces. The bulletin discusses potential problems and how they can be avoided.
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- TB700 *Acoustical Applications of Spray-Applied Cellulose Insulation***
 Provides an overview of the terms and definitions used in the acoustical control field, as well as the possibilities of how spray-applied cellulose can be used to solve acoustical-control design objectives.
 Members: \$3.00
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- TB800 *Cellulose Insulation***
 Provides an overview of cellulose insulation, current industry standards, typical characteristics, and product applications.
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- TB900 *Insulating Kneewalls***
 Offers information and recommendations on how to properly insulate kneewalls. This issue has experienced varied opinions from building inspectors to manufacturers to insulators. The Council of American Building Officials states that the "gross exterior wall area...includes roof and basement kneewalls."
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- TB1000 *Applying Batt Insulation above Suspended Ceilings to Meet Code***
 This bulletin outlines the requirements of various building codes when applying batt insulation above suspended ceilings. It recommends practices that conform to the International Building Code and to all three model building codes.
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- TB1100 *Applying Batt Insulation in Open Walls above Suspended Ceilings***
 This bulletin outlines the requirements of various building codes when applying batt insulation in open walls above suspended ceilings.
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- TB1200 *House Wraps and Air Retarders***
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- TB1300 *Insulation in Floors over Unheated Spaces***
 A guideline in insulating floors over unheated spaces such as garages as well as floors over ambient air, unheated basements, and open and vented crawl spaces.
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- TB 1400 *FTC Amends Home Insulation Rule***
 This bulletin discusses 2005 amendments to FTC Rule 460.
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- TB1500 *Loose-Fill Insulation - Installation***
 This comprehensive bulletin discusses installation requirements of FTC Rule 460 pertaining to loose-fill insulation; insulating attics with low-pitched roofs; and insulating recessed fixtures.
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- TB1600 *Loose-Fill Insulation - Measurement and Compliance***
 This bulletin provides information on measuring the job and the quantity of insulation required as well as a discussion of techniques to evaluate installed R-value in new construction and retrofit.
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- TB1700 *Spray Foam Insulation***
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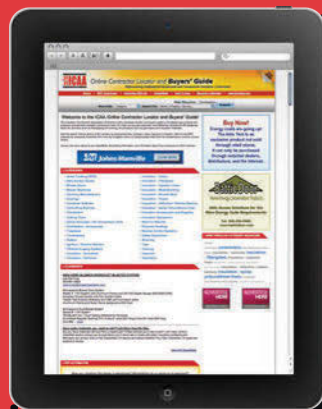
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Designed for you. Thank you for considering Intec. We appreciate the confidence and trust you have placed in us and wish you many profit-generating opportunities. Intec... it's the 'tec' inside that counts.

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1201 Spencerville Avenue
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joekrendl@krendlmachine.com
www.krendlmachine.com
ICAA REP: Joe Krendl

Krendl Machine Company has been the Innovator in Insulation Equipment for over 55 years. As a family-owned business, we continue to build our commitment to Quality, Reliability, Durability, and Customer Service.

Krendl Machine strives to sell quality equipment and supports each sale with exceptional customer service to meet the needs of the insulation equipment industry now and in the future. We are committed to delivering the highest quality efficient machines to our customers resulting in a mutually beneficial relationship. Our standards will exceed your expectations.

Krendl Machine manufactures small equipment for the "do-it-yourself" retail market (Models 325 and 425), mid-size electric machines for the professional (Models 475, 575, and 2300), and truck system equipment for the contractor (Attic Machines Models 4000, 5200, our NEW 2800 gas powered machine, the CTS Contractors Wall Spray System and KS260 Wall Spray System). Also offered is the GV180, an 18-hp gas vacuum for insulation removal and Krendl's NEW powerful GV230 gas powered Belt-Driven vacuum. Whether utilizing cellulose insulation, fiberglass insulation, mineral fibers or other fibers, Krendl Equipment is designed and built to handle all types of material. Krendl Machine Company also carries a complete line of accessories such as spray and vacuum hoses, wireless remotes, wall scrubbers, cordless wall scrubbers, pumps, spray nozzles, and accessories necessary to get the job done. Visit our website or contact us directly for further information.

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www.wmwmeier.com
ICAA REP: Shane Davies

Equipment Provided: Meyer Insulation Blowing and Spraying Machines and Insulation Removal and Recycling Vacuum.

The Series 550 is designed on the same platform as Meyer's larger blowing machines; the all-fiber Series 550 incorporates a simplified drive system to minimize maintenance and maximize reliability.

The Model 220 Electric Insulation Blowing Machine is specifically designed for the DIY and professional contractors who want a powerful machine that is simple to operate. Lightweight and portable; can fit in a car! The high capacity plastic hopper can be easily removed for rotor seal inspection and replacement.

The new Series 950 offers a big machine performance in a compact, simple and economical package. The SERIES 950 provides fast and accurate open blow, sidewall or "netted" cavity work to the experienced contractor. It delivers unmatched level of performance, reliability and versatility in a mid-sized machine.

The Series 1400 incorporates advanced design features to provide maximum reliability, unmatched open blow performance, and accurate coverage.

The Series 1500 features a fully hydraulic drive system and is the perfect choice for contractors who demand a high capacity machine that delivers accurate and uniform open blow performance.

The Vantage-Vac 14, Versa-Vacos 19, and Veloci-Vac 20 insulation removal and recycling vacuums are designed for fast, profitable removal of all blown-in insulation products.

Meyer Insulation Blowing Machines excel in providing you with the coverage and performance insulation contractors demand. Whether you blow fiberglass, rock wool, or cellulose, your next residential, industrial, or commercial project is a breeze.

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SPRAY INSULATION COMPONENTS

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Oklahoma City, OK 73132
(405) 722-9292/FAX (405) 722-1130
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todd@sprayinsulation.com
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ICAA REPS: Todd Lytle
Tim Lloyd

Spray Insulation Components provides a complete line of equipment and accessories for the blowing and spraying insulation contractor. With over 40 years of experience, we can assist the contractor with application and equipment problems. Spray Insulation Components has the most complete inventory of specialty and obsolete parts for the industry. In addition to manufacturing the Insul Maxx line of insulation machines, Spray Insulation Components is now a distributor for Krendl Insulation Equipment and Graco Spray Foam Equipment.

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 Oxford, NS, B0M 1P0 Canada
 (877) 782-7883/FAX (902) 447-3260
 steve@mjmenergy.ca
 www.starmachinelimited.com
 ICAA REP: Steve Archibald

Star Machine began manufacturing high quality insulation blowing and spray-on equipment in 1977, and we continue that tradition today.

Whether you're a contractor that specializes in residential or commercial blown cellulose insulation, blown fiberglass insulation, installing rockwool insulation, wet spray applications or if you vary your insulation material to tailor to your customer's needs, we have the insulation blower and equipment to back you up that you can depend on for years of service.

All powered units are equipped with remote control, quick change seals (rotor), new "spiral" shredder system, tachometer, dual air relief, triple shear pin protection, all precision shafting, flexible ducting and flange for motor/engine air intake, extension and flange for exhaust pipe, extension and screening for blower air intake, and on board fuel tank. Diesel, electric and PTO options are available on selected models.

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The ADO Advantage program rewards you with savings by consolidating your purchases along with freight free shipping. Our highly trained sales team is looking forward to speaking with you about this unique pricing program. We can be reached at (800) 666-8191 or by emailing us at sales@adoproducts.com.

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 www.insulationmaterials.com
 ICAA REP: Bryan Whittaker

Insulation Materials is a nationwide distributor of thermal and moisture control products. We carry an extensive line of insulation products and accessories including attic access covers, spray foam kits, recessed light covers, cellulose batts, crawl space vapor barriers, radiant barriers, and under slab insulation. Our knowledgeable staff will work closely with you to identify solutions and support your efforts to create energy efficient homes and buildings. Visit www.insulationmaterials.com for a digital copy of our catalog or request a hard copy by calling (866) 977-2711.

MITEX INTERNATIONAL

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Mitex is an innovative manufacturer and supplier of building products. Our mission is to become the best source of insulation and sealant products in the industry.

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 ICAA REP: Patrick Snoeks

With its US headquarters in Elizabethtown, KY, SODAL is the world's largest manufacturer of PU foam in aerosol cans and one of the largest independent manufacturers of sealants and adhesives. Minimal expanding / low pressure "Door & Window", UL approved "Fireblock", high expanding "Gap Filling", extreme temp "All Season" foam as well as a unique elastic foam called "Flex" are all part of our "SODAFOAM" range and come in different packaging. All of our foams have no airborne isocyanates and all of our propellants are non-ozone depleting.



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Under the brand name TOUCH 'N SEAL, DAP Products is a leading US manufacturer of one-component aerosol polyurethane foam sealants and adhesives and disposable two-component low-pressure spray polyurethane Foam Kits. Two-component low pressure SPF is also available for refill systems and the CPDS Series 2, Constant Pressure Dispensing System, a high efficiency dispensing unit. TOUCH 'N SEAL insulating foams, sealants, and adhesives are the benchmark for performance in residential, commercial, and industrial construction and maintenance. For more information, visit www.touch-n-seal.com.

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*TYTAN Professional offers a full range of one-component insulating foam sealants and adhesives. TYTAN's innovative Smart Foam Technology is trusted by contractors in over 70 countries worldwide. TYTAN isn't just on the cutting edge of product performance technology, we are also leading the No MDI emissions charge to decrease harmful emissions and improve the air conditions for contractors. TYTAN offers a full range of solutions for every project and every condition including caulks, sealants and adhesives for construction and industry. In short, we test our products every day so you can **Build with Confidence**.*

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 sprayfoam@accellapolyurethane.com
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 ICAA REP: Moody Ozier

Accella Polyurethane Systems, LLC, a division of Accella Performance Materials, Inc., headquartered in St. Louis, MO. As the leading independent polyurethane systems house in North America, Accella manufactures spray polyurethane foam systems for residential and commercial buildings. Our complete line of SPF wall insulation, roofing systems, and roof coatings are key for thermal, moisture, and sunlight protection. Accella's SPF products provide the added benefits of durability, energy efficiency, and improved occupant comfort. Our industry leading SPF brands include BaySeal, Foamulate, QuadFoam, and Accella Roofing Solutions.

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 ICAA REP: Blake Rutherford

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 www.generalcoatings.net
 ICAA REP: Will Lorenz

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 www.painttoprotect.com

International Fireproof Technology Inc. is a global company that manufactures DC315, a state of the art intumescent ignition barrier and thermal barrier coating used for spray foam insulation. This unique product is a water-based, low-VOC intumescent coating that can be installed in one pass. IFTI believes The Proof is in the Testing™ which is why DC315 is the most tested and approved intumescent coating on the market with approvals covering 110 spray foam formulation and almost 30 different spray foam manufactures. With full AC456/AC377 compliance in the US and CCMC compliance in Canada, spray foam insulation contractors know they can count on IFTI when quality and proof of compliance is on the line. IFTI also manufactures fire coatings for wood, steel, gypsum, and firestop products and are widely used in oil fields, hospitals, restaurants, nursing facilities, commercial buildings, retail structures and residential homes. From standard fire-resistant applications, fire stopping of penetrations or custom applications, IFTI has a product and solution to meet your needs.

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 ICAA REP: Monica Longtin

Located in Houston, TX, Lapolla Industries, Inc. is a global supplier and manufacturer of spray polyurethane foam insulation, reflective roof coatings, and equipment designed to reduce energy consumption in the residential, industrial, and commercial markets.

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www.spf.rhinolinings.com
ICAA REP: Pierre Gagnon

Rhino Linings Corporation, established in 1988 and headquartered in San Diego, California, is a privately-held corporation and world leader in protective coatings and linings. Products manufactured and distributed by Rhino Linings include polyurethane, polyaspartic and epoxy coatings, concrete coatings, spray foam insulation and sealants, and interior and exterior stucco. Rhino Linings Corporation has a global distributor and applicator network consisting of more than 2,000 independently owned and operated businesses in almost 80 countries.

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Lakewood, WA 98499
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joy@specialty-products.com
www.specialty-products.com
ICAA REP: Joy Fish

Since 1974, Specialty Products, Inc. (SPI) continues to be recognized as a global market leader and innovator in manufacturing polyurethane spray and pour foam systems, geo-technical foam, elastomeric polyurea coatings, and plural-component application equipment from Graco, PMC and SPI. Manufacturing and distribution supply available globally, with U.S. facilities in Rowlett, TX, Anchorage, AK, Lakewood, WA, and Chicago, IL. We offer 24/7 technical support, and state-of-the-art advanced applicator hands-on training programs available in various US cities and worldwide locations.

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www.allproinsulationsoftware.com
ICAA REP: Wes Brown

In 2005 Allpro Technology was contacted by a local insulation contractor to design an estimating and job tracking software. Working very closely with this and several other insulation contractors, we spent the next four years developing and fine tuning what has now become Allpro Insulator.

We realized the potential our product has to help insulation contractors everywhere, so we started marketing and selling

Allpro Insulator across the United States and Canada. We also started a tradition of releasing a new version of Allpro Insulator every year, in which we add new features based on customer requests and feedback.

Today, Allpro Insulator is a robust and complete job tracking and estimation tool, but we continue to press forward with new features that strive to make your job easier. Our ultimate goal is to keep Allpro Insulator up to date with current insulation products and procedures, and to make you feel like we designed our software specifically for your business and its needs.

Whether you use cellulose, foam, or fiberglass insulation, or are a residential, commercial, or mechanical contractor - Allpro Insulator can handle it all! No annual subscription fees or Internet connection required.

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ICAA REP: Kevin Cantwell

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JOBPRO TECHNOLOGY

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ICAA REP: Robin Reavis

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Since 2007, JobPro has provided a web-based bid and job management software solution for insulation contractors. The JobPro system is designed to help contractors track and manage their leads, create bids and proposals, and monitor their jobs. The software helps contractors save administrative time and helps them make money. The system is available 24/7 and can be accessed with a computer, Smart Phone, and Ipad

Here is what one contractor is saying about JobPro: "We are one of the oldest and largest spray foam contractors in the Southeast. We have been on a mostly paper and spreadsheet-based system for all of our proposals, customer tracking, and chemical usage tracking. We are very excited

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to have partnered with JobPro to help track our business. JobPro provides a professional way to present proposals, professional and detailed work orders for accurate installation, track our job profitability, etc. The JobPro support team has been very helpful in training us, and they are a pleasure to work with."

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ICAA REP: Donald J. DeMarie, Jr.

We are a management consulting firm specializing in financial and strategic reviews, growth strategies, operational efficiency, and mergers and acquisition advisory services. We have over 30 years of insulation industry experience in branch management, regional supervision and as CEO of the largest industry consolidator. We have worked with Fortune 500 companies, private equity firms, buying groups, and owner entrepreneurs. If you are thinking about selling your business, we have participated in over 100 transactions both on the buy and sell side. You need expert advice and experience on your side. Whether your strategy needs a minor tweak, or complete overhaul we can help you manage the daily distractions and stay focused on the priorities. We offer a wide range of consulting services, all designed to help you achieve your goals.

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ICAA REP: Gary Leasor

Leasor & Associates, LLC is a business consulting and management advisory service firm dedicated to helping family-owned to mid-sized companies achieve long-term

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ICAA REP: Mason Knowles

Mason Knowles Consulting LLC specializes in education programs, inspections, expert opinions, troubleshooting problem SPF applications, providing articles/presentations, technical information, and training for the SPF industry.

Mason Knowles is an SPFA-accredited building envelope and roofing inspector and instructor. He has more than 40 years experience in the spray polyurethane industry as a consultant, contractor, material supplier/manufacturer, equipment manufacturer and trade association professional.

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Accella Polyurethane Systems, LLC, a division of Accella Performance Materials, Inc., headquartered in St. Louis, MO. As the leading independent polyurethane systems house in North America, Accella manufactures spray polyurethane foam systems for residential and commercial buildings. Our complete line of SPF wall insulation, roofing systems, and roof coatings are key for thermal, moisture, and sunlight protection. Accella's SPF products provide the added benefits of durability, energy efficiency, and improved occupant comfort. Our industry leading SPF brands include BaySeal, Foamulate, QuadFoam, and Accella Roofing Solutions.

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ICAA REP: Michael Barbieri

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Accu1Direct Inc. has been manufacturing insulation blowing machines, fireproofing machines, and insulation removal vacuums since 1980. In addition, our e-commerce sight, www.accu1.com, carries products and accessories for the insulation professional. Our company is built on a foundation of quality products and outstanding service. We offer a 5-year warranty on all our insulation blowers and removal vacuums. Accu1Direct Inc. also features an in-house repair center able to handle all brands of blowing equipment.

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Since 1936 CertainTeed Machine Works, formerly UNISUL, has been the world leader in the design and fabrication of high performance, insulation application equipment. CertainTeed Machine Works offers a full line of high quality, professional grade insulation blowing machines, sidewall spraying machines, commercial fireproofing machines, and insulation removal vacuums. Outstanding customer service and technical support are complimented by a fully stocked inventory of spare parts and accessories, typically shipped within 24 hours of order.

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bryan@insulationmaterials.com
www.insulationmaterials.com
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Insulation Materials is a nationwide distributor of thermal and moisture control products. We carry an extensive line of insulation products and accessories including attic access covers, spray foam kits, recessed light covers, cellulose batts, crawl space vapor barriers, radiant barriers, and under slab insulation. Our knowledgeable staff will work closely with you to identify solutions and support your efforts to create energy efficient homes and buildings. Visit www.insulationmaterials.com for a digital copy of our catalog or request a hard copy by calling (866) 977-2711.

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 info@insulationsolutions.com
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 ICAA REP: Cara Paul

Insulation Solutions, Inc. (ISI) creates cutting edge building products, insulation, vapor barriers/retarders, and accessories for a variety of industries. ISI is committed to forming a partnership with our customers and suppliers in order to continuously develop new products and improve existing product lines. The design and ingenuity of these products reflect our mission: to change every day building challenges into practical solutions using science, research, and technology. For more information, please visit our website at www.insulationsolutions.com or email us at info@insulationsolutions.com.

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 ICAA REP: Robin Pence

Intech Equipment & Supply, founded in 1995, provides the High Performance Coatings and Spray Foam industry with equipment, parts, turnkey mobile spray systems and expert technical assistance. Our focus is to increase your bottom line with excellent customer service, quick troubleshooting and fast parts delivery. We have custom designed and fabricated hundreds of mobile spray rigs. We have installed and started up hundreds of proportioners and coatings sprayers, and thousands of Fast Set spray guns. We are familiar with the old equipment and the new: Graco, Gusmer, Glascraft, and PMC. If you are thinking about adding spray foam to your existing insulation business, give us a call to discuss our truck conversion products such as Rig In The Box™ and Blower Truck Conversions where we convert your existing blower truck to a spray foam truck.

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 ICAA REP: Michael M. Diamond
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 ICAA REP: Joe Krendl

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 +6421 375870
gm@saferinsulation.co.nz
www.saferinsulation.co.nz

ICAA REP: Wade Maurice

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www.service-partners.com
 ICAA REP: Mike Herbert

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 ICAA REP: Adam Reece
 AReece@service-partners.com

R-Factor is your headquarters for the Blow-In-Blanket® and Blow-In-Blanket® HP insulation systems. The Blow-In-Blanket® system (BIBS®) is a custom-fitting wall system which offers the best R-values in the industry. Approved and tested fibers for Blow-In-Blanket® are CertainTeed's InsulSafe® SP and Optima®, Johns Manville's Climate Pro® and Spider™, and Knauf Insulation's Jet Stream® Ultra™. Not only does BIBS® give you an R 4.23 per inch, you also get the added benefit of 68% reduction of air infiltration in your wall cavities over conventional methods of insulation. The Blow-In-Blanket® HP system completely fills around objects inside the wall cavity, resulting in excellent sound control.

The Blow-In-Blanket® HP system is the revolutionary hybrid system that combines the best of Blow-In-Blanket® and spray foam insulation to achieve a more economical insulation solution. It is the hottest trend in insulation - now available to you nationwide through Service Partners.

West Region

SERVICE PARTNERS

8321 Demetre Avenue
 Sacramento, CA
 (916) 379-2285
 ICAA REP: John Garland
 JGarland@service-partners.com

Additional Locations:

SERVICE PARTNERS

Bakersfield, CA
 (661) 399-3560

SERVICE PARTNERS

Fresno, CA
 (559) 264-2618

SERVICE PARTNERS

Newark, CA
 (510) 797-6700

SERVICE PARTNERS

Ontario, CA
 (909) 947-0319

SERVICE PARTNERS

San Diego, CA
 (760) 736-4809

South Region

SERVICE PARTNERS

841 Great Southwest Parkway
 Arlington, TX 76011
 (817) 633-7771
 ICAA REP: Jon McArdle
 JMcArdle@service-partners.com

Additional Locations:

SERVICE PARTNERS

Little Rock, AR
 (501) 568-5496

SERVICE PARTNERS

Gulfport, MS
 (228) 832-0004

SERVICE PARTNERS

Horn Lake, MS
 (662) 393-5450

SERVICE PARTNERS

Jackson, MS
 (601) 373-9341

SERVICE PARTNERS

Oklahoma City, OK
 (405) 948-6611

SERVICE PARTNERS

Austin, TX
 (512) 251-3165

SERVICE PARTNERS

Houston, TX
 (713) 896-8000

ICAA Buyers Guide

SERVICE PARTNERS

San Antonio, TX
 (210) 661-1300

AFS ADVANCED FOIL SYSTEMS

SERVICE PARTNERS

1819 S. Business Parkway
 Ontario, CA 91761
 (909) 947-0319
 ICAA REP: John Hinkle
 jhinkle@service-partners.com

AFS has been a leading supplier of insulation facings and radiant barriers for over 16 years. In the summer, heat gain by solar radiation represents the bulk of the total heat in your attic area which transfers into your living space below. In the winter the majority of the radiant heat generated to keep you comfortable is lost in the ceiling, into your attic, towards the cooler outside air.

SERVICE PARTNERS GUTTER LOCATIONS:

SERVICE PARTNERS

10848 Houser Drive
 Fredericksburg, VA 22408
 (540) 710-2593
 ICAA REP: Wanda Barnes
 wbarnes@service-partners.com

Additional Locations:

SERVICE PARTNERS

Anaheim, CA
 (714) 780-0555

SERVICE PARTNERS

Aurora, CO
 (303) 733-0405

SERVICE PARTNERS

Miami, FL
 (305) 652-2772

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Orlando, FL
 (407) 291-2196

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Riviera Beach, FL
 (561) 842-8558

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Tampa, FL
 (813) 626-8400

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Duluth, GA
 (770) 448-2501

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Indianapolis, IN
 (317) 872-1257

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Mansfield, MA
 (508) 339-4001

SERVICE PARTNERS

Gulfport, MS
 (228) 832-0004

SERVICE PARTNERS

Mooresville, NC
 (704) 663-1261

SERVICE PARTNERS

Colonia, NY
 (518) 464-8060

SERVICE PARTNERS

Oklahoma City, OK
 (405) 948-6611

SERVICE PARTNERS

Pottstown, PA
 (610) 323-2061

SERVICE PARTNERS

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 (731) 668-4475

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SERVICE PARTNERS

Houston, TX
 (713) 896-8000

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San Antonio, TX
 (210) 661-1300

SERVICE PARTNERS

Puyallup, WA
 (253) 845-3167

CELL PAK, LLC

645 McIntire Lane
 Decatur, AL 35603
 (256) 260-2151
 ICAA REP: David Parr
 DParr@service-partners.com

Since 1977, Cell-Pak has been a high quality manufacturer and distributor of premium cellulose insulation. Cell-Pak cellulose is an expertly crafted low density product known for its outstanding coverage. Cell-Pak manufactures two products - Advantage and Supreme.

Advantage is a high quality cellulose insulation used in new construction or retrofit markets. Advantage is designed to be blown dry into attics. Supreme is a high quality cellulose insulation used in new construction or retrofit markets. Supreme is designed to be blown dry or with moisture added into attics or walls. Supreme contains 100% boric acid as the fire 48 retardant. Cell-Pak gives you complete peace of mind because both Advantage and Supreme are rigorously tested by our third party testing company.

Cell-Pak also distributes insulation accessories, blowing machines and wall spray equipment.

Please call us for all of your insulation needs.

Additional Locations:

Cell Pak, LLC
 Springfield, KY 40069
 (859) 336-3651

Thermoguard Insulation Co, LLC
 Spokane, WA 99212
 (509) 535-4600

SPRAY INSULATION COMPONENTS

8000 G Wilshire Court
 Oklahoma City, OK 73132
 (405) 722-9292/FAX (405) 722-1130
 (800) 210-1311
 todd@sprayinsulation.com
 www.sprayinsulation.com
 ICAA REPS: Todd Lytle
 Tim Lloyd

Spray Insulation Components provides a complete line of equipment and accessories for the blowing and spraying insulation contractor. With over 40 years of experience, we can assist the contractor with application and equipment problems. Spray Insulation Components has the most complete inventory of specialty and obsolete parts for the industry. In addition to manufacturing the Insul Maxx line of insulation machines, Spray Insulation Components is now a distributor for Krendl Insulation Equipment and Graco Spray Foam Equipment.

TENMAT INC.

23 Cooper Drive, Unit 5
 Newport, DE 19804
 (302) 633-6600/FAX (302) 633-6838
 marco@tenmatus.com
 www.recessedlightcover.com
 ICAA REP: Marco Kristen

Tenmat has almost 100 years' experience of providing non-metallic materials that offer advanced passive fire protection capabilities. Tenmat produces insulation protection covers for recessed lights that are designed to keep insulation away from the hot downlights and to stop unwanted air leakage through light fixtures.

TITAN

1770 Fernbrook Lane
 Plymouth, MN 55447
 (229) 726-6823
 ColemanK@titantool.com
 www.titantool.com
 ICAA REP: Kevin Coleman

Titan has been a leading manufacturer of airless application equipment and pumps for nearly half a century. Titan products include sprayers for applying foam insulation (Helix™), texture, roofing, corrosion control and paint, as well as line strippers for sports fields and asphalt. The Titan Helix FR28 spray foam system delivers unmatched accuracy and unrivaled control, making it the smart choice.

Titan sprayers are designed with innovation that focuses on productivity and precision – and we deliver. And we build them to last. In fact, we're so confident in our sprayers that we offer the best and longest warranty in the industry, guaranteeing years of reliable performance.

FIREPLACES

PERFECTION WHOLESALE SUPPLY CO.

6742-A North Eldridge
 Houston, TX 77041
 (713) 937-4575/FAX (713) 937-3972
 sarry@perfectionwholesale.com
 www.perfectionwholesale.com
 ICAA REP: Sarry Frusco

Fireplace and insulation distributor/contractor.

FIRESTOPPING

BOSS PRODUCTS

350 Ring Road
 Elizabethtown, KY 42701
 (270) 769-3385
 grokoff@bossproducts.com
 www.bossproducts.com
 ICAA REP: Gregory Rokoff

Today's construction and industrial projects demand sealants, adhesives and lubricants that not only work - but excel. The BOSS® line of products meets the needs of the most demanding applications. BOSS® offers a wide variety of products, from state-of-the-art foams, sealants and adhesives. BOSS® technology and quality ensure these products will perform to the highest levels, for insulation, industrial, construction, pool & spa, HVAC/R, manufactured housing and RV markets.

ICAA Buyers Guide

INTERNATIONAL FIREPROOF TECHNOLOGY

17528 Von Karman Avenue
 Irvine, CA 92614
 (949) 724-5056/FAX (949) 724-8898
 teysa@painttoprotect.com
 www.painttoprotect.com

International Fireproof Technology Inc. is a global company that manufactures DC315, a state of the art intumescent ignition barrier and thermal barrier coating used for spray foam insulation. This unique product is a water-based, low-VOC intumescent coating that can be installed in one pass. IFTI believes The Proof is in the Testing™ which is why DC315 is the most tested and approved intumescent coating on the market with approvals covering 110 spray foam formulation and almost 30 different spray foam manufactures. With full AC456/AC377 compliance in the US and CCMC compliance in Canada, spray foam insulation contractors know they can count on IFTI when quality and proof of compliance is on the line. IFTI also manufactures fire coatings for wood, steel, gypsum, and firestop products and are widely used in oil fields, hospitals, restaurants, nursing facilities, commercial buildings, retail structures and residential homes. From standard fire-resistant applications, fire stopping of penetrations or custom applications, IFTI has a product and solution to meet your needs.

STI (SPECIFIED TECHNOLOGIES INC.)

210 Evans Way
 Somerville, NJ 08876
 (800) 992-1180/FAX (908) 526-9623
 specseal@stifirestop.com
 www.stifirestop.com
 ICAA REP: Jeff Wexler, Director of Sales

STI Firestop is the leading manufacturer of EZ-Path® and SpecSeal® firestop products with over 750 UL® Classified Systems – more than any other manufacturer. Whether your firestop application is through-penetration, head-of-wall, joints, or curtainwall, STI has the products, technical support, and training programs to solve any complex firestop need!

TENMAT INC.

23 Cooper Drive, Unit 5
 Newport, DE 19804
 (302) 633-6600/FAX (302) 633-6838
 marco@tenmat.us
 www.recessedlightcover.com
 ICAA REP: Marco Kristen

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GUTTERS

SERVICE PARTNERS GUTTER SUPPLY

10848 Houser Drive
 Fredericksburg, VA 22408
 (540) 710-2593
 ICAA REP: Wanda Barnes
 WBarnes@service-partners.com

Additional Locations:

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Anaheim, CA
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Houston, TX
 (713) 896-8000

SERVICE PARTNERS

San Antonio, TX
 (210) 661-1300

SERVICE PARTNERS

Puyallup, WA
 (253) 845-3167

IGNITION/THERMAL BARRIERS

FLAME CONTROL COATINGS

4120 Hyde Park Blvd.
 Niagara Falls, NY 14305
 (716) 282-1399/FAX (716) 285-6303
tlockhart@flamecontrol.com
 ICAA REP: Tim Lockhart

Flame Control Coatings is the leader in intumescent fire retardant coatings. For over 45 years, Flame Control has been protecting lives and property with our technologically advanced coatings. Flame Control Coatings are designed to appear like traditional paints while providing rated protection to comply with building and fire codes. For the insulation market, Flame Control 60-60A represents the latest in intumescent technology providing a 15-minute Thermal Barrier on spray polyurethane foam insulation. 60-60A is the easiest to use, most cost-effective thermal barrier on the market today.

INTERNATIONAL FIREPROOF TECHNOLOGY

17528 Von Karman Avenue
 Irvine, CA 92614
 (949) 724-5056/FAX (949) 724-8898
teysa@painttoprotect.com
www.painttoprotect.com

International Fireproof Technology Inc. is a global company that manufactures DC315, a state of the art intumescent ignition barrier and thermal barrier coating used for spray foam insulation. This unique product is a water-based, low-VOC intumescent coating that can be installed in one pass. IFTI believes The Proof is in the Testing™ which is why DC315 is the most tested and approved intumescent coating on the market with approvals covering 110 spray foam formulation and almost 30 different spray foam manufactures. With full AC456/AC377 compliance in the US and CCMC compliance in Canada, spray foam insulation contractors know they can count on IFTI when quality and proof of compliance is on the line. IFTI also manufactures fire coatings for wood, steel, gypsum, and firestop products and are widely used in oil fields, hospitals, restaurants, nursing facilities, commercial buildings, retail structures and residential homes. From standard fire-resistant applications, fire stopping of penetrations or custom applications, IFTI has a product and solution to meet your needs.

TPR2

36 Plains Road
 Essex, CT 06426
 (860) 767-8772/FAX (860) 767-8779
m.hugg@tpr2.com
www.tpr2.com
 ICAA REP: Matt Hugg

TPR2 has developed the Fireshell® product line, a revolutionary waterbased, single pass coating for fire, heat, thermal and safety issues for sprayfoam, composite wall systems, FRP panels and other materials.

TPR2's proprietary formulations meet today's strict building codes, and now has its own ESR with the most extensive approvals listed in any ESR complying to AC456.

Our Fireshell® line is the only code compliant coating system that is 2 products in 1....as it is also a mold inhibitor, with unsurpassed water resistance.

ICAA Buyers Guide

INSULATION – CELLULOSE



AMERICAN SPRAYED FIBERS, INC.

AMERICAN SPRAYED FIBERS, INC.

2851 E. 10th Street
 Hobart, IN 46342
 (800) 842-2997
 dave@asfiusa.com
 www.asfiusa.com

ICAA REP: David Miller

Manufacturing applied mineral fiber products.

APPLEGATE INSULATION

Headquarters:
 1000 Highview Drive
 Webberville, MI 48892
 (517) 521-3545/FAX (517) 521-3597
 (800) 627-7536
 richard@applegateinsulation.com
 www.applegateinsulation.com
 ICAA REP: Richard Applegate

Applegate Insulation specializes in manufacturing truly Green, Environmentally, and Sustainable Insulation products.

Applegate Cellulose Insulation is a premium cellulose insulation renowned for its low dust, magnificent fire resistance properties, superb sound attenuation and outstanding coverage.

With more Cellulose Insulation manufacturing plants in the USA than any other manufacturer, Applegate has built a 40+ year reputation of innovation, integrity and dedication to high quality Cellulose Insulation products and customer service. In addition Applegate offers installation training, sales and building science training and support, marketing support, referrals, as well as sales of insulation equipment and supplies.

Applegate Insulation products contain over 80% recycled content, qualify for LEED points and are third party tested to ensure compliance with all relevant government specifications and standards. The Applegate Guaranteed Energy Savings Program (AGES) provides a manufacturer guaranteed energy savings program for existing homes for 4 years!

Applegate Insulation sells and services contractors and distributors worldwide. Some of the Applegate Insulation products include:

- *Applegate Stabilized Cellulose® contains dry adhesive, that when activated, locks in place and virtually eliminates settling and dust. Applegate's proven Spray-In Insulation System is founded upon this insulation and is compatible with wall-spray, stabilized attics, and applications between floors.*
- *Applegate® loose-fill is a high-performance insulation for attics, floors, retrofits and dense packing.*

• *Applegate Advanced Stabilized™ is a stabilized cellulose insulation with a high-borate formulation that delivers the same great insulating power and safety that all Applegate Insulations carry.*

• *R-Value® stabilized and loose-fill cellulose insulations are specially tailored for small machines and retrofit applications such as weatherization work.*

USA Manufacturing Locations:

ARIZONA

1742 S Roof Tile Road
 Casa Grande, AZ 85193
 (844) 404-4500

COLORADO

230 Shoop Drive
 Penrose, CO 81240
 (866) 568-9639

GEORGIA

1241 Meadowbrook Drive
 Eastanollee, GA 30538
 (888) 427-7534

KENTUCKY

1925 State Route 1241 N
 Hickory, KY 42051
 (888) 582-7753

LOUISIANA

2500 Jackson Street
 Monroe, LA 71202
 (800) 854-1907

MICHIGAN

1000 Highview Drive
 Webberville, MI 48892
 (800) 627-7536

PENNSYLVANIA

1050 Superior Avenue
 Chambersburg, PA 17201
 (800) 231-1939

WISCONSIN

600 Industrial Drive
 Bloomer, WI 54724
 (800) 633-3179

ICAA Buyers Guide

CAROLINA PRECISION FIBERS, INC.

145 Factory Street
Ronda, NC 28670
(866) 476-3278/FAX (876) 527- 4145
f.vincelli@carolinafibers.com
www.carolinafibers.com
ICAA REP: Fred Vincelli, Jr.

With over 30 years of experience in the fiber recovery business, Carolina Precision Fibers is an innovator and market leader in post-consumer recycled fiber products. From environmental erosions control hydro seeding mulches and building materials, to industrial fibers use in asphalts, caulking and absorbents, our products divert substantial amounts of post-consumer paper products from landing in local landfills.

CELL-PAK, LLC

645 McIntire Lane
Decatur, AL 35603
(256) 260-2151
ICAA REP: David Parr
DParr@service-partners.com

Since 1977, Cell-Pak has been a high quality manufacturer and distributor of premium cellulose insulation. Cell-Pak cellulose is an expertly crafted low density product known for its outstanding coverage. Cell-Pak manufactures two products - Advantage and Supreme.

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Advantage is designed to be blown dry into attics. Supreme is a high quality cellulose insulation used in new construction or retrofit markets. Supreme is designed to be blown dry or with moisture added into attics or walls. Supreme contains 100% boric acid as the fire 48 retardant. Cell-Pak gives you complete peace of mind because both Advantage and Supreme are rigorously tested by our third party testing company.

Cell-Pak also distributes insulation accessories, blowing machines and wall spray equipment.

Please call us for all of your insulation needs.

Branches:

CELL PAK, LLC

Springfield, KY 40069
(859) 336-3651

THERMOGUARD INSULATION CO, LLC

Spokane, WA 99212
(509) 535-4600

ENERGY CONTROL, INC.

804 W. Mill Street
Ossian, IN 46777
(260) 622-7614/FAX (260) 622-7604
(800) 451-6429
dbell29499@aol.com
ICAA REPS: Dave Bell
John Baumgartner

Energy Control, Inc. manufactures and markets cellulose insulation specifically designed for the professional installer. Custom manufacturing allows us to create products that meet your specific application needs. Whether it is low-dust dry attic applications, smooth flowing dry-pack for retro walls, stabilized attic or wall spray, Energy Control will create a product designed with your application in mind.

Our single-plant manufacturing facility gives us complete control over the process to ensure that nothing but the finest quality raw materials are used to create your insulation. Coupled with our R&D Laboratories listing, safety assurance and quality control are never in question.

Energy Control also markets a complete line of fiberglass products, application machines, and installation accessories. We also have repair technicians in plant for machine and pump repairs.

To experience a higher level of employee satisfaction and a healthier bottom line, install Energy Control Cellulose Insulation.

GREENFIBER

5500 77 Center Drive, Suite 100
Charlotte, NC 28217
(704) 379-0640/ FAX (704) 379-0814
(cell) (434) 233-2846
steve.gerber@greenfiber.com
www.greenfiber.com
ICAA REP: Steve Gerber, Vice President

*US Greenfiber® Insulation is **the largest manufacturer of blow-in cellulose fiber insulation** with nine manufacturing plants throughout the United States & Canada. Greenfiber® offers quality products that provide outstanding resistance to heat flow for **superior thermal performance, exceptional noise control and unmatched fire resistance** in walls, attics, ceilings and floors for residential and commercial construction. This insulation is made of **85% recycled paper fibers** that are specifically treated for flame resistance, and uses low-energy manufacturing and short-haul transportation to offer an earth-conscious choice for professional insulation contractors.*

ICAA Buyers Guide

Manufacturing Locations:

WILKES BARRE

(570) 445-2086
 157 Passan Drive
 Wilkes Barre, PA 18702

DELPHOS

(800) 232-6865
 1601 Gressel Drive
 Delphos, OH 45833

NORFOLK

(888) 965-2045
 3421 Old Highway 8
 Norfolk, NE 68701

CHANDLER

(623) 239-1945
 390 E. Ray Road
 Chandler, AZ 85225

SALT LAKE CITY

(800) 544-1409
 3061 South 3600 West
 West Valley City, UT 84119

TAMPA

(800) 282-4478
 3701 E. Columbus Drive
 Tampa, FL 33605

WACO

(800) 429-8599
 615 Forrest Drive
 Waco, TX 76704

VARS

(613) 443-5100
 123 Clement St
 Vars, ON CAN K0A 3H0

DEBERT

(902) 662-3600
 1822 Plains Rd
 Debert, NS CAN B0M 1G0

INTERNATIONAL CELLULOSE CORPORATION

12315 Robin Boulevard
 Houston, TX 77045
 (713) 433-6701/FAX (713) 433-2029
 (800) 444-1252
 icc@spray-on.com
 www.spray-on.com
 ICAA REP: Joey Dickey

International Cellulose Corporation is a systems-oriented manufacturer of cellulose products: K-13, Sonaspray FC, SonaKrete, Ure-K, Celbar Wallspray, and Celbar Loosefill. The systems include fibers, binders, application equipment, application methods and techniques, sales assistance, and on-the-job training by factory technicians.

Continuous R & D and testing provide product and system improvements, new products, and end uses for our products. This provides more markets for you, the insulation contractor.

A program of national advertising and trade shows provides leads for our contractors.

Continuous education is provided through regularly scheduled seminars, training sessions, and mail outs.

International Cellulose Corporation is committed to providing state-of-the art products, systems, and services to the progressive insulation contractors of America and is ISO 9001:2008 certified.

NU-WOOL CO., INC.

2472 Port Sheldon Street
 Jenison, MI 49428
 (616) 669-0100/FAX (616) 669-2370
 (800) 748-0128
 info@nuwool.com
 www.nuwool.com
 ICAA REP: Mark Henderson

Nu-Wool Co., Inc. established in 1949, is America's oldest cellulose insulation manufacturer. In addition to Nu-Wool® Premium Cellulose Insulation, ECOCELL® batt and blanket insulation is also available through Nu-Wool Co., Inc.

Nu-Wool Premium Cellulose Insulation is an energy saving insulation made from recycled paper. With its superior thermal and air infiltration properties, it is installed in both attics and walls of residential and commercial buildings. This environmentally friendly "green" insulation provides savings on energy bills. Nu-Wool Insulation also contains a fungicide registered by the EPA making it resistant to the growth of mold.*

The Nu-Wool WALLSEAL System is the process by which Nu-Wool Premium Cellulose

*Insulation is sprayed-in-place into the wall cavities of new construction. Using the Nu-Wool WALLSEAL System eliminates the voids and air pockets common with other insulation materials. Density, or weight per cubic foot, which is important in reducing air infiltration and increasing "Effective R-value," is more consistent with the Nu-Wool WALLSEAL System. The builder and the homebuyer can actually see the insulation in place and know that all of the areas in a wall are well insulated. *Savings vary. Find out why in the seller's fact sheet on R-value. Higher R-values mean greater insulating power.*

In addition to 50 UL approved firewall designs, Nu-Wool has engineered three proprietary UL-approved cost-saving firewall designs. UL design U382 firewall is fully load bearing and offers two-and-one-half hours of protection with only one layer of 5/8" type C drywall on each side. The U 382 firewall meets all requirements of ASTM-E-119 and UL 263 and has STC ratings of 53, 58, 63

ECOCCELL batt and blanket insulation is available through Nu-Wool. ECOCCELL products are industry first cellulose based batts and blankets that thermally outperform many fiberglass products by reducing air infiltration and deadening sound. ECOCCELL batts and blankets are made from a combination of recycled and renewable fibers, the majority of which is post-consumer recycled newspaper. ECOCCELL batts are available in 3.5" and 5.5" thicknesses and are used to insulate sidewalls and rim joists. ECOCCELL blankets are commonly used to insulate basements, crawl spaces and other areas that are hard to insulate and are available in 1.5" and 2.5" thicknesses. ECOCCELL products are class A fire rated, code compliant and contain an EPA registered fungicide making them resist to the growth of mold. Visit www.cmsgreen.com.

PEST CONTROL INSULATION, LLC

5285 Mountain Center Plaza, Suite 100
 Lula, GA 30554
 (770) 766-6050/FAX (770) 766-6051
wturk@tapinsulation.com
www.TAPinsulation.com
 ICAA REP: William N. Turk

TAP, Thermal Acoustical Pest control insulation, is an EPA-labeled cellulose insulation that was developed as a new tool for pest management professionals who value environmentally responsible, superior products that will enhance their product and service offerings year round.

Pest Control Insulation, LLC (PCI, LLC), owns, produces, sells and distributes TAP – (Thermal-Acoustical-Pest Control) Insulation – a patented product that is a combination of a pesticide and an insulation providing superior acoustical absorption properties along with long-lasting pest control. This product is an EPA registered insulation product that provides homeowners with increased year round comfort in their homes, while providing the additional benefits of reduced energy bills and a quieter environment. TAP insulation is an effective pest control product, killing cockroaches, termites, ants, silverfish, earwigs, crickets, darkling beetles, millipedes, centipedes and booklice. TAP's active ingredient is a borate additive that is introduced to the cellulose in a patented process. TAP insulation never needs to be retreated to remain effective and is acceptable for use around pets and people. TAP is ENERGY STAR rated and the only pesticide registered in fifty states that will pay for itself with lowered utility bills. PCI has several proven revenue generating programs to choose from, including attic capping, damaged insulation removal, crawl space and new home construction. TAP is manufactured and distributed from sixteen locations across the United States.

More information about this unique product is available at www.TAPinsulation.com.

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marco@tenmat.us
www.recessedlightcover.com
 ICAA REP: Marco Kristen

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INSULATION – COTTON

PAYLESS INSULATION

1331 Seamist Drive
 Houston, TX 77008-5017
 (713) 868-1021/FAX (713) 868-7014
info@paylessinsulation.com
www.paylessinsulation.com
 ICAA REPS: Lynda M. Kornbleet
 Susana O'Docharty
 Larry C. Harmon
 Ken Barron
 Elisa Dias

Manufacturer of cotton insulation.

Branch:

PAYLESS INSULATION

3101 Longhorn Blvd., Suite 110
 Austin, TX 78758
 (512) 339-1021/FAX (512) 339-1025
 ICAA REPS: Neil M. Kornbleet
 Nate Jenkins

INSULATION - FIBERGLASS

CertainTeed
 SAINT-GOBAIN

CERTAINTEED CORPORATION

20 Moores Road
 Malvern, PA 19355
 (610) 893-5507
shawn.a.beeears@saint-gobain.com
www.certainteed.com/insulation
 ICAA REP: Shawn Beeears

When you choose CertainTeed Insulation, part of the largest insulation manufacturer in the world, you're installing much more than trusted high performance insulation products. You're installing confidence. With more than 100 years of

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experience, we're the only insulation manufacturer with a truly comprehensive offering to help you achieve optimal comfort, with fiber glass Sustainable Insulation®, blowing wool, spray polyurethane foam, smart vapor retarder and air barriers and mold protection. You can Be Certain our variety of products, multi-product solutions and Building Science expertise will help you create better living spaces.

InsulSafe® SP: Builders, contractors, and building owners have trusted the proven performance of InsulSafe for more than a quarter of a century. InsulSafe SP is a premium fiber glass blowing insulation offering better coverage and better productivity.

OPTIMA®: Insulation for the Blow-In-Blanket System. Blows up to 30% faster. Less dust, less cleanup, outstanding thermal and acoustical performance.

SMARTBATT™: MoistureSense™ Technology has revolutionized the traditional kraft faced batt. With an integrated smart vapor retarder that blocks moisture in walls when humidity is low, and provides enhanced drying when humidity is high, moisture can escape, keeping the cavity dry and helping to reduce the risk of mold and mildew within wall. SmartBATT is also Class A Fire Rated, and when paired with tape can be installed as a continuous air barrier.

CertaSpray®: Spray Polyurethane Foam Insulation. Available in both open cell and closed cell formulas, CertaSpray provides excellent air sealing and exceptional thermal performance. Both are ICC-ES approved and closed cell is GREENGUARD Gold certified.

MemBrain™: Continuous Air Barrier and Smart Vapor Retarder.

Forticel™: Cutting-edge coating technology that prevents mold growth that may cause damage to the structural framing of a home. Backed by a 25-year warranty.

Commercial insulation products: CertaPro™ Batts, boards, blanket, blow-in insulation and vapor retarders are available for commercial buildings for thermal and acoustical performance.



JOHNS MANVILLE

Insulation Systems
 PO Box 5108
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 (800) 654-3103/FAX (303) 978-2318
www.JM.com
info@jm.com
 ICAA REPS:

Jo Anne Cambruzzi (303) 978-2779
JoAnne.Cambruzzi@jm.com
 Danelle DeGroot (303) 978-3696
Danelle.DeGroot@jm.com
 Geoffrey Stephenson (406) 924-5070
geoffrey.stephenson@jm.com

Johns Manville, a Berkshire Hathaway company and global building products manufacturer, offers a complete range of high-quality insulation solutions for any residential or commercial job, including fiber glass, spray foam, polyiso, blow-in and mineral wool. Our focus on quality inspires our teams to consistently deliver innovative, high-performance products that support occupant comfort and energy efficiency. And our dedication to customer service, which includes the option for mixed truckloads, means you can count on JM every time, for every project. Call our customer service team at (800) 654-3103 for more information, or go to www.JM.com to explore our wide range of solutions.

KNAUF INSULATION

One Knauf Drive
 Shelbyville, IN 46176
jeff.brisley@knaufinsulation.com
www.knaufinsulation.us
 ICAA REP: Jeff Brisley
 (317) 398-4434

Sustainable construction is gaining momentum, and more builders, architects and consumers are selecting green products. Knauf Insulation has introduced a full-line of more sustainable insulation products to help you serve this growing market.

Knauf Insulation EcoBatt® glass mineral wool insulation is made with post-consumer recycled bottle glass and the revolutionary bio-based ECOSE® Technology binder. ECOSE® Technology eliminates the non-renewable petroleum-based chemicals such as phenol, formaldehyde and acrylics used in traditional fiber glass insulation binders. EcoBatt® Insulation has lower embodied energy than our traditional products, and is GREENGUARD Gold Certified.

Knauf Insulation is a leading manufacturer of a full-line of highly sustainable batts and loose-fill insulation for residential new construction, retrofit and commercial applications...all made in the USA to Knauf Insulation's unsurpassed quality standards.

OWENS CORNING

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mike.swift@owenscorning.com
www.owenscorning.com
 ICAA REP: Mike Swift

In today's market, homebuyers are demanding more than ever before. Set yourself up for success by building with Owens Corning, a leading producer of residential and commercial solutions for the building envelope. The Company delivers the complete energy performance package through air sealing, insulating systems, moisture management and sustainable building science. To learn more, please call 800-GET-PINK® or visit www.owenscorning.com.

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Residential Solutions:

Owens Corning's **PROPINK® EcoTouch® Batt insulation** is preferred by 2 out of 3 professional installers over all fiberglass insulation competitors for ease of handling and installation*. It is offered in a complete line of faced and unfaced batts and rolls from R-11 to R-38, and is formaldehyde free.

Owens Corning offers a single **EcoTouch®** product for Attics, Walls, Cathedral Ceilings and Floors with its **PROPINK® EcoTouch® Loosefill Insulation** – a high performance formaldehyde free, blown-in insulation with one of the highest coverage per bag in the industry, designed to meet the stringent demands of professional insulation installers and building inspectors alike.

Owens Corning's **EnergyComplete® Sealant** addresses the problem of air infiltration and conditioned air loss in new and existing homes. It is the only air sealing system that forms a flexible gasket to effectively seal the most critical air leakage sources in the home. **EnergyComplete®** is safe for installers, easy to install, and affordable. The new **EnergyComplete™** System offers contractors high margin per home through low cost materials and installation equipment, requiring less upfront investment.

Commercial Products:

Owens Corning offers Flame Spread 25, Sound Batts and Sound Attenuation Batts insulation products for commercial applications. Also available are 700 Series, Curtain Wall and Shaftwall insulations.

FOAMULAR® Insulation is an extruded polystyrene (XPS) rigid foam insulation. A wide variety of standard sizes, thicknesses and compressive strengths meet the requirements of nearly every application such as cavity walls, steel- or wood-framed wall sheathing, turred walls, foundation walls, precast and tilt-up concrete walls, under concrete slabs and in decks. High-strength **FOAMULAR®** insulation products meet the challenge of under-slab and foundation, wall and cavity applications. It is the only XPS foam to be GREENGUARD Gold Certified, third party certified by Scientific Certification Systems (SCS) to contain a minimum of 20% recycled content and has a lifetime limited warranty** for the life of the home or building. Compressive strengths range from an economical 15 psi to 100 psi. In addition, **FOAMULAR®** XPS insulation has low water absorption and has been tested to meet NFPA 285, Standard Fire Method for Evaluation of Fire Propagation Characteristics of Exterior Non-Load Wall Assemblies Containing Combustible Components.

*According to a 2010 trial conducted in Toronto, Canada, by Ducker Worldwide on behalf of OC Insulating Systems, LLC.

**See actual warranty for complete details, limitations and requirements.

TENMAT INC.

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marco@tenmatus.com
www.recessedlightcover.com
ICAA REP: Marco Kristen

Tenmat has almost 100 years' experience of providing non-metallic materials that offer advanced passive fire protection capabilities. Tenmat produces insulation protection covers for recessed lights that are designed to keep insulation away from the hot downlights and to stop unwanted air leakage through light fixtures.

THERMAFIBER, INC. (An Owens Corning Company)

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Wabash, IN 46992
(260) 563-2111/FAX (260) 563-8979
michael.williams@owenscorning.com
www.thermafiber.com
ICAA REP: Mike Williams

Thermafiber, Inc. (an Owens Corning company) is a leading manufacturer of premium mineral wool insulation products for commercial, residential, and industrial applications. For over 80 years, Thermafiber has provided insulation solutions that conserve energy, control noise, reduce greenhouse gas emissions, and provide life saving fire protection. Thermafiber's mineral wool products contain a minimum of 70% post industrial recycled content and contribute to LEED® Green Building Credits. Thermafiber is the #1 specified commercial mineral wool and has been installed in 6 of the 12 tallest buildings in the world.

INSULATION - INJECTION FOAM

cfiFOAM, INC.

cfiFOAM, INC.
PO Box 10393
Knoxville, TN 37939
(865) 588-4465/FAX (865) 588-6607
(800) 656-FOAM
info@cfifoam.com
www.cfifoam.com
ICAA REP: Richard Porter

cfiFOAM is the provider of superior injection foam products and equipment to the insulation market. cfiFOAM has set a new standard for quality and productivity in the injection foam insulation segment.

Core Foam Masonry Foam Insulation is designed for new block buildings while InsulSmart Interior Foam Insulation is formulated for retrofit applications. InsulSmart is an ultra-low emissions, high-density foam with more rigidity, which greatly reduces the shrinkage common to other water-based

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injection foams. The newest generation of InsulSmart Interior Foam Insulation contains three EPA antifungal additives and MOLD-CARE™. Tank Foam for UST Abatement is for in-place decommissioning of underground storage tanks. cfiFOAM's newest product, InsulSmart MH, is a top of the line hybrid, Non-UF injection foam product specifically designed for use in UF-restricted markets such as California, New Jersey and New Hampshire. InsulSmart MH is an ultra-low emissions foam and is approved by name and licensed in the state of California. All cfiFOAM products are Class I fire rated and are based on dry-resin technology giving them a long shelf life and low VOC levels.

cfiFOAM is committed to providing the best customer service and support possible. We will make every effort to supply your company with the tools necessary to succeed.

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 Auburndale, FL 33823
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 (863) 965-1846/FAX (863) 967-0137
 info@fifoil.com
 www.fifoil.com
 ICAA REP: Bill Lippy

Fi-Foil manufacturers, markets and distributes a versatile line of reflective insulation and radiant barriers. ASTM tested, third-party verified code compliance, sustainable materials made with recycled content. Grade 1 Installation Training and reliable technical support M-F 8a-5p. Extensive resources available 24/7 online at Fifoil.com. Residential, Commercial, Government.

Meet the code in less time, with less material.

Proudly serving you for 33 years.

Fi-Foil Reflective Insulation Solutions:

- Masonry Wall | Lowest Cost per R-values up to R7.1
- Frame Wall | Effective Hybrid System, adds R7
- Attic Radiant Barrier | Turn-Key Sales Kit includes High Performance Product
- Air Barrier | Economical, Flexible Solution for Exposed Walls
- Metal Building | Improve Energy Efficiency and Appearance, Easy One Pass Install
- SCIF Barrier | Approved Radiant Barrier for Sensitive Compartmented Information Facilities

INSULATION SOLUTIONS, INC.

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 ICAA REP: Cara Paul

Insulation Solutions, Inc. (ISI) creates cutting edge building products, insulation, vapor barriers/retarders, and accessories for a variety of industries. ISI is committed to forming a partnership with our customers and suppliers in order to continuously develop new products and improve existing product lines. The design and ingenuity of these products reflect our mission: to change every day building challenges into practical solutions using science, research, and technology. For more information, please visit our website at www.insulationsolutions.com or email us at info@insulationsolutions.com.

INTERNATIONAL INSULATION PRODUCTS LLC

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 dermot@iipproducts.com
 www.iipproducts.com
 ICAA REP: Dermot Ennis

International Insulation Products LLC is a manufacturer of reflective insulation and energy barrier products. Our goal is to meet the needs of our residential and commercial building needs within the domestic and international marketplace. International Insulation Products LLC was founded in 2014. The owners have been involved in domestic and international insulation sales since 1993. Our production and management team has over 20 years in the insulation industry. As part of our continued growth strategy, International Insulation Products is highly dedicated to providing the best quality product, most advanced technology and superior customer service. We are committed to leading our industry in reflective insulation development with integrity and client satisfaction.

MITEX INTERNATIONAL

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Terrell, TX 75160
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www.MitexInt.com
ICAA REPS: Mac Autrey
Jarvis Harris

Mitex is an innovative manufacturer and supplier of building products. Our mission is to become the best source of insulation and sealant products in the industry.

The "Mitex" brand products are known for their quality, innovation, and competitive edge. Our multiple warehouses, national sales force and global thinking, provide local solutions to our customers that we service in the Residential and Commercial insulation markets.

INSULATION

- Reflective Insulation (Bubble & Foam)
- Vapor & Radiant Barriers and Under Concrete Solution
- Return Air Panning and Duct Insulation

SEALANTS/FOAM

- Silicone, Acrylic, and Polymers sealants
- Foam Rigs, Drums, and Disposable Kits
- 1-components foams (Door & Window, Gap Fill, Fire stops)

ACCESSORIES

- Tapes
- Safety Equipment
- Insulation and Foam Accessories

SILVERCOTE, LLC

25 Logue Court
Greenville, SC 29615
(844) 232-3701
Kim.Manson@silvercote.com
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ICAA REP: Kim Manson

Silvercote is one of the leading manufacturers of laminated blanket insulation for steel and wood frame buildings. With a strategic North American footprint of 12 lamination facilities we can deliver your products where you need it, when you need it.

Featuring:

- Faced and unfaced blankets manufactured to your specification.
- Purlin Glide FP® System
- Energy Saver FP™ System
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- Retail Products: Water Heater Jackets, Pipe Wrap, & Duct Wrap

INSULATION – MINERAL WOOL

AMERICAN SPRAYED FIBERS, INC.

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www.asfiusa.com
ICAA REP: David Miller
Manufacturing applied mineral fiber products.

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Danelle.DeGroot@jm.com
Geoffrey Stephenson (406) 924-5070
geoffrey.stephenson@jm.com

Johns Manville, a Berkshire Hathaway company and global building products manufacturer, offers a complete range of high-quality insulation solutions for any residential or commercial job, including fiber glass, spray foam, polyiso, blow-in and mineral wool. Our focus on quality inspires our teams to consistently deliver innovative, high-performance products that support occupant comfort and energy efficiency. And our dedication to customer service, which includes the option for mixed truckloads, means you can count on JM every time, for every project. Call our customer service team at (800) 654-3103 for more information, or go to www.JM.com to explore our wide range of solutions.

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Owens Corning's **PROPIK® EcoTouch® Batt insulation**

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**See actual warranty for complete details, limitations and requirements.

TENMAT INC.

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 (302) 633-6600/FAX (302) 633-6838
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 www.recessedlightcover.com
 ICAA REP: Marco Kristen

Tenmat has almost 100 years' experience of providing non-metallic materials that offer advanced passive fire protection capabilities. Tenmat produces insulation protection covers for recessed lights that are designed to keep insulation away from the hot downlights and to stop unwanted air leakage through light fixtures.

THERMAFIBER, INC. (An Owens Corning Company)

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 ICAA REP: Mike Williams

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INSULATION – NATURAL BLOW-IN

MILO INSULATION

505 Hwy 87
 Tulia, TX 79088
 (806) 236-0706/FAX (972) 499-2352
 tom.milex@gmail.com
 www.miloinsulation.com
 ICAA REP: Tom Martin

Pilot Plant:

1001 Airport Road
 Terrell, TX 75160

Manufacturer of natural loose insulation.

Milex is the name given to an all-natural plastic extruded from milled sorghum seeds. Milex-2.0 is a new, all-natural, truly "green" insulation with better thermal resistivity properties, lower costs than other insulation products, and is naturally mold resistant and fire retardant.

In 2013, Milex Corporation, in partnership with 17 groups of Texas sorghum producer owners, established a new company called Milo Insulation LLC to develop and market Milex-2.0 as a commercial insulation. A sorghum processing mill has been built in Tulia, Texas, and a research and development laboratory has been built in Panhandle, Texas. A full-scale extrusion plant to produce Milex-2.0 insulation was completed in the Dallas-Fort Worth area in 2014.

INSULATION – PLASTIC

INSULATION SOLUTIONS, INC.

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 info@insulationsolutions.com

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 ICAA REP: Cara Paul

Insulation Solutions, Inc. (ISI) creates cutting edge building products, insulation, vapor barriers/retarders, and accessories for a variety of industries. ISI is committed to forming a partnership with our customers and suppliers in order to continuously develop new products and improve existing product lines. The design and ingenuity of these products reflect our mission: to change every day building challenges into practical solutions using science, research, and technology. For more information, please visit our website at www.insulationsolutions.com or email us at info@insulationsolutions.com.

INSULATION – REFLECTIVE/ RADIANT BARRIERS

AFS ADVANCED FOIL SYSTEMS

Service Partners Supply
 1819 S. Business Parkway
 Ontario, CA 91761
 (909) 947-0319
 jhinkle@service-partners.com
 ICAA REP: John Hinkle

AFS has been a leading supplier of insulation facings and radiant barriers for over 16 years.

In the summer, heat gain by solar radiation represents the bulk of the total heat in your attic area which transfers into your living space below. In the winter the majority of the radiant heat generated to keep you comfortable is lost through the ceiling, into your attic, towards the cooler outside air.

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 (972) 283-0163/FAX (972) 852-3151
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 sales@energyefficientsolutions.com
 www.EnergyEfficientSolutions.com
 ICAA REP: Brad Bruce

Energy Efficient Solutions, LLC has been serving our customers since 2003. By providing the products and the expertise, we are a one-stop shop for all things energy-efficiency.

We have everything you need to insulate, ventilate, and air seal your home or building:

- Medium-Sized Spray Foam Rigs
 (Magnum Low Pressure/Low Cost Rigs)
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- Radiant Barrier
- Solar Powered Attic Fans
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 ICAA REP: Bill Lippy

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Fi-Foil manufacturers, markets and distributes a versatile line of reflective insulation and radiant barriers. ASTM tested, third-party verified code compliance, sustainable materials made with recycled content. Grade 1 Installation Training and reliable technical support M-F 8a-5p. Extensive resources available 24/7 online at Fifoil.com. Residential, Commercial, Government.

Meet the code in less time, with less material. Proudly serving you for 33 years.

Fi-Foil Reflective Insulation Solutions:

- *Masonry Wall | Lowest Cost per R-values up to R7.1*
- *Frame Wall | Effective Hybrid System, adds R7*
- *Attic Radiant Barrier | Turn-Key Sales Kit includes High Performance Product*
- *Air Barrier | Economical, Flexible Solution for Exposed Walls*
- *Metal Building | Improve Energy Efficiency and Appearance, Easy One Pass Install*
- *SCIF Barrier | Approved Radiant Barrier for Sensitive Compartmented Information Facilities*

INNOVATIVE INSULATION, INC.

6200 Pioneer Parkway
 Arlington, TX 76013
 (800) 825-0123/FAX (817) 466-6222
 dan@radiantbarrier.com
 www.radiantbarrier.com
 ICAA REP: Dan Russell

Manufacturer of radiant barriers and reflective insulation for residential, commercial, agricultural, and industrial application.

Products include: three grades of Super R™ radiant barriers, TempShield™ reflective insulation and reflective tapes.

Our commitment to you is to provide on-time delivery and world-renowned customer service.

*Super R™ Radiant Barriers
 TempShield™ Reflective Insulation
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challenges into practical solutions using science, research, and technology. For more information, please visit our website at www.insulationsolutions.com or email us at info@insulationsolutions.com.

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 ICAA REPS: Mac Autrey
 Jarvis Harris

Mitex is an innovative manufacturer and supplier of building products. Our mission is to become the best source of insulation and sealant products in the industry.

The "Mitex" brand products are known for their quality, innovation, and competitive edge. Our multiple warehouses, national sales force and global thinking, provide local solutions to our customers that we service in the Residential and Commercial insulation markets.

INSULATION

- *Reflective Insulation (Bubble & Foam)*
- *Vapor & Radiant Barriers and Under Concrete Solution*
- *Return Air Panning and Duct Insulation*

SEALANTS/FOAM

- *Silicone, Acrylic, and Polymers sealants*
- *Foam Rigs, Drums, and Disposable Kits*
- *1-components foams (Door & Window, Gap Fill, Fire stops)*

ACCESSORIES

- *Tapes*
- *Safety Equipment*
- *Insulation and Foam Accessories*

REFLECTIX, INC.

#1 School Street, PO Box 10
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 (800) 879-3645/FAX (765) 533-2327
 steve.ray@reflectixinc.com
 www.reflectixinc.com
 ICAA REP: Steve Ray

Reflectix, Inc. is the experienced leader in reflective technology. Reflectix® ranks as the world leader in the sales of reflective insulations, with the largest distribution network of any competing reflective insulation manufacturer. Reflectix® is your complete source for reflective insulation. We choose our raw material suppliers very carefully, building partnerships with them to maintain our quality standards. We provide accurate technical guidance, quick quotes, and maintain a large inventory of materials, making our delivery turnaround the envy of the industry.

SILVERCOTE, LLC

25 Logue Court
 Greenville, SC 29615
 (844) 232-3701
 Kim.Manson@silvercote.com
 www.silvercote.com
 ICAA REP: Kim Manson

Silvercote is one of the leading manufacturers of laminated blanket insulation for steel and wood frame buildings. With a strategic North American footprint of 12 lamination facilities we can deliver your products where you need it, when you need it.

Our SolarGuard® Reflective Insulation greatly increases comfort in residential and commercial applications by reducing radiant heat gain. The barriers consist of a highly reflective material that reflects radiant heat rather than absorbing it. SolarGuard is effective used alone or in conjunction with fiberglass batts for optimal thermal performance.

SOLEC-SOLAR ENERGY CORP.

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 Ewing, NJ 08638
 (609) 883-7700/FAX (609) 883-5489
 info@solec.org
 www.solec.org
 ICAA REP: Matthew McNelis

SOLEC-Solar Energy Corporation is the world's largest manufacturer of specialized heat reflecting and absorbing optical coatings for the solar, building, roofing and manufacturing industries.

Interior Radiation Control Coatings (IRCCs) and Radiant Barrier Roof Coatings were invented by SOLEC, and its LO/MIT paints have revolutionized the radiant barrier marketplace, providing a simpler, more cost-effective application, especially for retrofits. Since 1986, LO/MIT Spray-On Attic Heat Barriers have driven the industry with a simple, single-part, premixed, easily sprayed, low-cost alternative to other standard insulations and radiant barriers. They are Class-A Fire Rated for flame spread and smoke developed and the waterborne products are low VOC paints. LO/MIT's unique chemical properties allow for adhesion on a wide variety of interior and exterior substrates without primers and can handle extreme temperatures to retard radiant heat flows. The LO/MIT MAX product has the lowest thermal emittance in the industry at 0.147 (RIMA verified).

INSULATION – ROCKWOOL

AMERICAN ROCKWOOL MFG, LLC

1316 Village Creek Drive, Suite 600
 Plano, TX 75093
 (972) 468-9091
 sales@americanrockwool.com
 www.americanrockwool.com
 ICAA REP: John Beck

Leading provider of rockwool insulation. With corporate offices in Dallas, Texas and manufacturing facilities in Nolanville, Texas, American Rockwool manufactures a high-quality, loose fiber rockwool for a variety of uses.

- Rockwool Premium Plus™ is used for insulation in residential and commercial construction
- FireStopTB is an approved thermal barrier that is sprayed over spray polyurethane foam (SPF)

INSULATION MATERIALS, LLC

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 East Peoria, IL 61611
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 bryan@insulationmaterials.com
 www.insulationmaterials.com
 ICAA REP: Bryan Whittaker

Insulation Materials is a nationwide distributor of thermal and moisture control products. We carry an extensive line of insulation products and accessories including attic access covers, spray foam kits, recessed light covers, cellulose batts, crawl space vapor barriers, radiant barriers, and under slab insulation. Our knowledgeable staff will work closely with you to identify solutions and support your efforts to create energy efficient homes and buildings. Visit www.insulationmaterials.com for a digital copy of our catalog or request a hard copy by calling (866) 977-2711.

INSULATION – SPRAY POLYURETHANE FOAM

ACCELLA POLYURETHANE SYSTEMS LLC

100 Enterprise Dr.
 Cartersville, GA 30120
 (770) 607-0755
 sprayfoam@accellapolyurethane.com
 www.accellapolyurethane.com
 ICAA REP: Moody Ozier

Accella Polyurethane Systems, LLC, a division of Accella Performance Materials, Inc., headquartered in St. Louis, MO. As the leading independent polyurethane systems house in North America, Accella manufactures spray polyurethane

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foam systems for residential and commercial buildings. Our complete line of SPF wall insulation, roofing systems, and roof coatings are key for thermal, moisture, and sunlight protection. Accella's SPF products provide the added benefits of durability, energy efficiency, and improved occupant comfort. Our industry leading SPF brands include BaySeal, Foamsulate, QuadFoam, and Accella Roofing Solutions.

ADO PRODUCTS

2905 Northwest Boulevard, Suite 230
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www.adopproducts.com

ICAA REPS: Nancy Wells (West Region)
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JD Valek (East Region)
jvalek@adopproducts.com
Rich Reske (Central Region)
rreske@adopproducts.com

Founded in 1988, ADO Products is your supplier for insulation accessories. We are grounded in the spirit of responsibility to you, our customer and we listen to your needs. We manufacture DUROVENT BAFFLE, proVent, and DUROVENT rafter vents and offer a full line of insulation accessories.

At ADO Products we focus on continuous improvement and operational excellence from order through delivery, providing quality products and superior service. We take great pride in serving you as an independent, dependable and dedicated partner.

The ADO Advantage program rewards you with savings by consolidating your purchases along with freight free shipping. Our highly trained sales team is looking forward to speaking with you about this unique pricing program. We can be reached at (800) 666-8191 or by emailing us at sales@adopproducts.com.

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Houston, TX 77086
(832) 672-5665
dcruthirds@akuratedynamics.com
www.akuratedynamics.com
ICAA REP: Drew Cruthirds

The founding team of Akurate Dynamics share a long history together which is rooted in advanced electronics fabrication

and systems integration. Together they have designed products for commercial, petrochemical and rugged industrial/military applications which are currently still in use worldwide.

In 2011, this same team saw an opportunity to bring their expertise in high stress application design to the polyurethane chemical processing industry. Their efforts have resulted in the multi-patented mobile Delta Chemical Processing System (CPS) which brings significant change to the industry.

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spfinfo@basf.com
www.spf.basf.com
ICAA REP: Katie Piotrowski

At BASF, we create chemistry for a sustainable future. Our wide range of SPF products and tools help differentiate your brand in the marketplace.

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ICAA REP: Gregory Rokoff

Today's construction and industrial projects demand sealants, adhesives and lubricants that not only work - but excel. The BOSS® line of products meets the needs of the most demanding applications. BOSS® offers a wide variety of products, from state-of-the-art foams, sealants and adhesives. BOSS® technology and quality ensure these products will perform to the highest levels, for insulation, industrial, construction, pool & spa, HVAC/R, manufactured housing and RV markets.

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 shawn.a.beeers@saint-gobain.com
 www.certainteed.com/insulation
 ICAA REP: Shawn Beeers

When you choose CertainTeed Insulation, part of the largest insulation manufacturer in the world, you're installing much more than trusted high performance insulation products. You're installing confidence. With more than 100 years of experience, we're the only insulation manufacturer with a truly comprehensive offering to help you achieve optimal comfort, with fiber glass Sustainable Insulation®, blowing wool, spray polyurethane foam, smart vapor retarder and air barriers and mold protection. You can Be Certain our variety of products, multi-product solutions and Building Science expertise will help you create better living spaces.

CertaSpray® Spray Polyurethane Foam Insulation: Available in both open cell and closed cell formulas, CertaSpray provides excellent air sealing and exceptional thermal performance. Both are ICC-ES approved and closed cell is GreenGuard Gold certified.



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 www.certainteedmachineworks.com
 ICAA REPS: Blair Gaida
 Rich Anderson

Since 1936 CertainTeed Machine Works, formerly UNISUL, has been the world leader in the design and fabrication of high performance, insulation application equipment. CertainTeed Machine Works offers a full line of high quality, professional grade insulation blowing machines, sidewall spraying machines, commercial fireproofing machines, and insulation removal vacuums. Outstanding customer service and technical support are complimented by a fully stocked inventory of spare parts and accessories, typically shipped within 24 hours of order.

CertainTeed Machine Works is an authorized Graco distributor, with factory trained technicians, providing the SPF contractor custom-designed system installations, easy access to OEM replacement parts, and complete maintenance and repair services. We stock all of the equipment and accessories needed to provide a safe, productive, and cost effective spraying operation, including Dynasolve cleaning products.

With expertise in the movement and conditioning of fiberglass, cellulose and mineral wool, CertainTeed Machine Works offers product development services to the entire insulation industry. Custom engineered machines and contract manufacturing services are available.

Contractors rely on equipment produced by CertainTeed Machine Works to provide many years of high quality, dependable service. "UNISUL Inside" all of our products means rugged durability and excellent performance. Contact us for all of your insulation equipment needs.



DEMILEC

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 kimberly.watson@demilec.com
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 ICAA REP: Kimberly Watson

Manufacturer and supplier and distributor of urethane foam systems.

Demilec is a world-class manufacturer of spray polyurethane foam systems, SELECTION 500, and HEATLOCK SOY 200 for commercial and residential building insulation through an installer distribution network in the USA, Canada, and Japan. It also offers in-house training and certification for installers, architects, and builders on the correct application of spray foams, equipment usage, and code compliance.

DOW BUILDING SOLUTIONS

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 1605 Joseph Drive
 Midland, MI 48674
 (989) 636-1000/FAX (989) 636-3677
 jbarrow@dow.com
 www.sprayfoamatdow.com
 ICAA REP: Joe Barrow

For nearly 60 years, Dow Building Solutions, a market-facing business unit of The Dow Chemical Company, has been the recognized leader in extruded polystyrene insulation. Leveraging our foam expertise, Dow has added STYROFOAM™ Spray Polyurethane Foam (SPF) Insulation to its extensive lineup of energy and moisture management solutions. Since developing STYROFOAM™ extruded polystyrene insulation, we've continued to build on our foam expertise and technical strength to provide our customers with the right thermal envelope solution for any application.

Today our extensive line of science based solutions includes: STYROFOAM™ extruded polystyrene insulation, polyisocyanurate insulation such as THERMAX, WEATHERMATE™ housewraps, tapes, flashings and sill pan, FROTH-PAK™ Class A Foam Insulation and Foam Sealant in kits and refillable tank systems (from 12 BF up to 350 gallons

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sets), GREAT STUFF PRO™ Gaps and Cracks Insulating Foam Sealant, and GREAT STUFF PRO™ Window and Door Insulating Foam Sealant, as well as roofing and construction adhesives.

For more information visit www.sprayfoamatdow.com.

FOAM SUPPLIES, INC.

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info@foamsupplies.com
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ICAA REP: Todd Keske

Once a small family business in the 1970s, Foam Supplies, Inc. (FSI) is now a global enterprise with two manufacturing facilities in the U.S., three international offices, technology partners and distributors in 17 countries, and customers around the world. In fact, some of the world's leading manufacturers, in a wide range of industries, count on Foam Supplies to meet their production needs on a daily basis.

While we have grown into the largest independent polyurethane systems supplier in the United States, we have not lost sight of our roots or the reasons for our continued success. We are still a family business at heart, holding strong to simple, common sense beliefs like meaning what we say, caring about every customer's success, and always striving to do the right thing.

GACO WESTERN, LLC, a division of Firestone Building Products, LLC

1245 Chapman Drive
Waukesha, WI 53186
(877) 699-4226
tsojak@gaco.com
www.gaco.com
ICAA REP: Tom Sojak

GacoWallFoam Spray Polyurethane Foam Insulation improves energy efficiency and reduces energy costs by up to 40% in all climates and seasons; in many cases, the initial cost of Gaco spray foam pays for itself within 5 years. It also provides stronger, quieter homes and buildings, eliminates drafts and improves indoor air quality and comfort. It is perfect for new construction and retrofit projects.

Gaco coatings and spray foam insulation cover millions of square feet of commercial and residential buildings around the world, earning a trusted reputation in the construction industry as a producer of best-of-class waterproofing and insulation solutions.

GENERAL COATINGS MANUFACTURING CORP.

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Fresno, CA 93725
(559) 495-4004/FAX (559) 495-4009
will@generalcoatings.net
www.generalcoatings.net
ICAA REP: Will Lorenz

Over the past 25 years General Coatings has developed a reputation as a company that provides exceptional products for industrial, commercial and residential use. Our products are manufactured with an emphasis on quality, ensuring they will perform over the years no matter what the environmental challenges. Each product has been tested and certified by the authorities in the industry, to provide you with assurance that they will meet your specific project needs. With the addition of contractor supplies to our product offering we are now the ONE SOURCE for all your foam and coating needs. We pride ourselves on building personal relationships and see our customers as our partners. Call us today and speak with one of our knowledgeable sales people, and you'll find our experience counts.

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ccarter@henry.com
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ICAA REP: Craig Carter

Manufacturer of polyurethane foam.

HONEYWELL

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xuaco.pascual@honeywell.com
www.honeywell-blowingagents.com
ICAA REP: Xuaco Pascual

Honeywell remains at the forefront of spray foam blowing agent technology. Blowing agents allow closed-cell spray foam to expand and provide the majority of the foam's excellent insulating properties. Solstice® Liquid Blowing Agent (LBA) is a next-generation blowing agent with an ultra-low global warming potential of 1, 99.9% lower than hydrofluorocarbon (HFC) blowing agents. It is nonflammable and is listed under the EPA's Significant New Alternatives Policy (SNAP) Program. Solstice LBA is ideal for wall and roofing projects. By using Solstice LBA in their systems, contractors are seeing improved yields, better thermal performance and superior sprayability and finish. Also ask us about Solstice® Gas Blowing Agent. Visit Honeywell to learn more: www.honeywell-solsticelba.com

HUNTSMAN

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 The Woodlands, TX 77381
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 john_f_bebak@huntsman.com
 www.huntsman.com/sprayfoam
 ICAA REP: John Bebak

As a leading global producer of MDI (methylene diphenyl diisocyanate), which is used to make polyurethane insulation, Huntsman plays a key role in conserving energy and contributing to a sustainable planet. Polyurethane insulation is available in a wide range of forms for uses including rigid board, spray, panels and pipes.

ICP ADHESIVES AND SEALANTS

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 klewis@icpadhesives.com
 www.icpadhesives.com
 ICAA REP: Kristen Lewis

HANDI-FOAM® is designed and packaged for the professional contractor and available in one component foam sealants as well as spray polyurethane foam and pour-in-place foams. With a variety of formulas and sizes to fit the needs of any job from Class 1 SPF to OCF straw or trigger dispensed insulation, sealants and adhesives. Handi-Foam Quick Cure and E-84 spray polyurethane foams are particularly well suited for weatherization applications to stop air infiltration and provide an aged R-value of 6.0 per inch.

OCF foam offers a controllable bead application for sealing cracks and small voids such as those around plumbing and electrical penetrations, behind electrical outlets, at wall/ceiling and wall/floor joints, to name a few.

HANDI-FOAM® spray polyurethane foam and pour in place foams are available in compact disposable kits and economical refillable systems and come standard with one of our patented dispensing units. Spray polyurethane foam and pour in place foams are offered in a variety of densities and fire-ratings and can be used to fill large voids and cavities such as walls, spas, molds, extrusions, cold storage applications, and many more.

ICYNENE INC.

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 (800) 758-7325
 rscott@icynene.com
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 ICAA REP: Randy Scott

Used in over 400,000 projects worldwide, trade professionals, homeowners, and installers have relied on Icynene spray foam insulation to help build more energy efficient homes and buildings.

Icynene's high performance light and medium density solutions act as both an insulation and air barrier. This technology helps to improve air quality, reduce installation time, and reduce energy costs. Go with the proven leader and install genuine Icynene spray foam insulation solutions. Call (800) 758-7325 or visit www.icynene.com to learn more.

INSULATION MATERIALS, LLC

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 bryan@insulationmaterials.com
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 ICAA REP: Bryan Whittaker

Insulation Materials is a nationwide distributor of thermal and moisture control products. We carry an extensive line of insulation products and accessories including attic access covers, spray foam kits, recessed light covers, cellulose batts, crawl space vapor barriers, radiant barriers, and under slab insulation. Our knowledgeable staff will work closely with you to identify solutions and support your efforts to create energy efficient homes and buildings. Visit www.insulationmaterials.com for a digital copy of our catalog or request a hard copy by calling (866) 977-2711.

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 info@insulationsolutions.com
 www.insulationsolutions.com
 ICAA REP: Cara Paul

Insulation Solutions, Inc. (ISI) creates cutting edge building products, insulation, vapor barriers/retarders, and accessories for a variety of industries. ISI is committed to forming a partnership with our customers and suppliers in order to continuously develop new products and improve existing product lines. The design and ingenuity of these products reflect our mission: to change every day building challenges into practical solutions using science, research, and technology. For more information, please visit our website at www.insulationsolutions.com or email us at info@insulationsolutions.com.

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INTECH EQUIPMENT & SUPPLY, LLC

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 Phoenix, AZ 85009
 (602) 257-0738/FAX (602) 257-1121
 (888) 920-1313 - Technical Support:
 robinp@intechequipment.com
 www.intechequipment.com
 ICAA REP: Robin Pence

Intech Equipment & Supply, founded in 1995, provides the High Performance Coatings and Spray Foam industry with equipment, parts, turnkey mobile spray systems and expert technical assistance. Our focus is to increase your bottom line with excellent customer service, quick troubleshooting and fast parts delivery. We have custom designed and fabricated hundreds of mobile spray rigs. We have installed and started up hundreds of proportioners and coatings sprayers, and thousands of Fast Set spray guns. We are familiar with the old equipment and the new: Graco, Gusmer, Glascraft, and PMC. If you are thinking about adding spray foam to your existing insulation business, give us a call to discuss our truck conversion products such as Rig In The Box™ and Blower Truck Conversions where we convert your existing blower truck to a spray foam truck.

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 (479) 419-9331

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 Denver, CO 80217-5108
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 Danelle DeGroot (303) 978-3696
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Johns Manville, a Berkshire Hathaway company and global building products manufacturer, offers a complete range of high-quality insulation solutions for any residential or commercial job, including fiber glass, spray foam, polyiso, blow-in and mineral wool. Our focus on quality inspires our teams to consistently deliver innovative, high-performance products that support occupant comfort and energy efficiency. And our dedication to customer service, which includes the option for mixed truckloads, means you can count on JM every time, for every project. Call our customer service team at (800) 654-3103 for more information, or go to www.JM.com to explore our wide range of solutions.



LAPOLLA INDUSTRIES, INC.

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 Houston, TX 77032
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 info@lapolla.com
 www.lapolla.com
 ICAA REP: Monica Longtin

Located in Houston, TX, Lapolla Industries, Inc. is a global supplier and manufacturer of spray polyurethane foam insulation, reflective roof coatings, and equipment designed to reduce energy consumption in the residential, industrial, and commercial markets.

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MITEX INTERNATIONAL

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www.MitexInt.com
ICAA REPS: Mac Autrey
Jarvis Harris

Mitex is an innovative manufacturer and supplier of building products. Our mission is to become the best source of insulation and sealant products in the industry.

The "Mitee" brand products are known for their quality, innovation, and competitive edge. Our multiple warehouses, national sales force and global thinking, provide local solutions to our customers that we service in the Residential and Commercial insulation markets.

INSULATION

- Reflective Insulation (Bubble & Foam)
- Vapor & Radiant Barriers and Under Concrete Solution
- Return Air Panning and Duct Insulation

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- Foam Rigs, Drums, and Disposable Kits
- 1-components foams
(Door & Window, Gap Fill, Fire stops)

ACCESSORIES

- Tapes
- Safety Equipment
- Insulation and Foam Accessories

NATURAL POLYMERS, LLC

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nathan@naturalpolymersllc.com
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ICAA REP: Nathan Smith

Natural Polymers, LLC is an innovative polyurethane systems house located in the Midwest. We are dedicated to the development of high-quality Urethane Systems with low VOC signatures and an environmentally friendly raw material base. Our products are third party tested meeting and often times exceeding the industry standards set forth. They are based on both petroleum and natural based raw materials. Through a network of distributors our products are site manufactured by contractors.

NCFI POLYURETHANES

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ICAA REP: Steve Loftis

NCFI produces Polyurethane systems in a wide range of environmentally benign, open-cell and closed-cell, spray applied and pour-in-place systems for all types of insulation applications: residential and commercial buildings, coolers/freezers, controlled atmosphere storage, kilns, tanks, air sealing and roofing. InsulStar® and SEALITE™ provide environmentally friendly choices to give the homeowner the best possible insulation package. NCFI provides design specification assistance, technical advice, application equipment sales, startup service, and training. With manufacturing and distribution facilities and sales representatives located throughout the United States, NCFI provides for all of your polyurethane foam insulation needs. "WHEN JUST INSULATION ISN'T ENOUGH™" ...contact NCFI.



POLYURETHANE MACHINERY CORPORATION (PMC)

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billh@polymacusa.com
www.polymacusa.com
ICAA REP: Bill Hryniewicz

Polyurethane Machinery Corporation (PMC) manufactures equipment and accessories for use in the Urethane industry. All of the PMC high-quality products are proudly manufactured in the USA and are designed and supported by a skilled team of individuals with over 100 years of experience in the Urethane industry. PMC concentrates all of its efforts on the major products of a Urethane spray system including but not limited to proportioning units, a uniquely designed heated hose system, transfer pumps, spray guns and the auxiliary equipment required by a contractor to successfully and economically apply residential foam insulation, roofing, pour foam, Polyurea and Polyurea hybrid coatings.

At PMC, the service doesn't end with the sale. PMC provides its customers with outstanding sales and technical support through a worldwide distribution network.

Polyurethane Machinery Corporation (PMC) is a subsidiary of the well-known, multi-national corporation PMC Global Inc., Sun Valley, CA.

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 www.powerblanket.com
 ICAA REP: Shelby Thompson

Powerblanket® is the industry leader in heat spreading technology. The Powerblanket products, with patented GreenHeat® technology, deliver a barrier of uniform insulated heat to spray foam and other products. By providing a safe, efficient, and reliable system to maintaining spray foam temperature, we continually save contractors time and money by keeping their jobs on schedule and eliminating waste costs.

Powerblanket Foam Box and Cylinder Warmers:

- Allow foam to function properly in cold ambient temperatures
- Heat portable spray foam kit boxes and cylinders
- Delivers heat evenly across entire product eliminating hot spots and burning
- Maintain constant temperature while spraying
- Heat hoses, nozzles, guns, and equipment
- UL/CSA/CE Compliant

Powerblanket Drum Heaters:

- Insulated full-wrap design efficiently heats and maintains temperature
- Delivers heat evenly across entire product eliminating hot spots and burning
- Available with adjustable thermostatic control
- PRO models deliver Smart Heater technology with 3 individual zones to deliver heat where needed and automatically adjusts to varying fluid levels
- Works on both metal & poly containers
- Available for 55 gallon drum, 30 gallon drum, 15 gallon drum, and 5 gallon buckets
- UL/CSA/CE Compliant

Powerblanket offers a variety of additional products for your heating needs across multiple industries. Please visit our website or call for more information.

www.powerblanket.com - (801) 506-0198



RHINO LININGS

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 San Diego, CA 92131
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 www.spf.rhinolinnings.com
 ICAA REP: Pierre Gagnon

Rhino Linings Corporation, established in 1988 and headquartered in San Diego, California, is a privately-held corporation and world leader in protective coatings and linings. Products manufactured and distributed by Rhino Linings include polyurethane, polyaspartic and epoxy coatings, concrete coatings, spray foam insulation and sealants, and interior and exterior stucco. Rhino Linings Corporation has a global distributor and applicator network consisting of more than 2,000 independently owned and operated businesses in almost 80 countries.

SES FOAM

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 (713) 239-0252/FAX (832) 767-5013
 cvalentine@sesfoam.com
 www.sesfoam.com
 ICAA REP: Charles Valentine

At SES Foam we produce urethane spray foam for residential and commercial applications. Our chemicals have created a unique formula that is believed to be the highest rapidly renewable content available in the industry. Our product has been tested and verified to contain 15% rapidly renewable content for SES Sucraseal 0.5 lb foam and 25% rapidly renewable content for SES Sucraseal 1.0 lb. foam, believed to be the highest content in the spray foam industry.

SOULDAL

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 www.souldalusa.com
 ICAA REP: Patrick Snoeks

With its US headquarters in Elizabethtown, KY, SOUDAL is the world's largest manufacturer of PU foam in aerosol cans and one of the largest independent manufacturers of sealants and adhesives. Minimal expanding / low pressure "Door & Window", UL approved "Fireblock", high expanding "Gap Filling", extreme temp "All Season" foam as well as a unique elastic foam called "Flex" are all part of our "SOUDAFoAM" range and come in different packaging. All of our foams have no airborne isocyanates and all of our propellants are non-ozone depleting.

SPECIALTY PRODUCTS, INC.

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 joy@specialty-products.com
 www.specialty-products.com
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Since 1974, Specialty Products, Inc. (SPI) continues to be recognized as a global market leader and innovator in manufacturing polyurethane spray and pour foam systems, geo-technical foam, elastomeric polyurea coatings, and plural-component application equipment from Graco, PMC and SPI. Manufacturing and distribution supply available globally, with U.S. facilities in Rowlett, TX, Anchorage, AK, Lakewood, WA, and Chicago, IL. We offer 24/7 technical support, and state-of-the-art advanced applicator hands-on training programs available in various US cities and worldwide locations.

SWD URETHANE

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 ICAA REP: Alan Annis

SWD Urethane is celebrating 40 years of polyurethane foam. We have partnered with our customers to produce high performance polyurethane products for a variety of industries since 1972. We develop and deliver custom solutions that help our customers grow their businesses. We provide our customers a wide range of product-solution systems. These include:

- *Spray foam insulation and spray foam roofing. These products provide homes and buildings unsurpassed building envelope performance and energy efficiency.*
- *Rigid, flexible and castable elastomers. These products deliver customize manufacturing solutions.*
- *High performance coatings. These include protective coatings for metal and concrete, truck bedliner spray, and UV protective acrylic coatings.*
- *Geo-technical solutions such as pipeline coatings, slab-jacking, soil stabilization, and ditchbreak solutions.*

Whatever your polyurethane needs may be, partner with a company committed to your success.



TENMAT INC.

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 Newport, DE 19804
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 marco@tenmatus.com
 www.recessedlightcover.com
 ICAA REP: Marco Kristen

Tenmat has almost 100 years' experience of providing non-metallic materials that offer advanced passive fire protection capabilities. Tenmat produces insulation protection covers for recessed lights that are designed to keep insulation away from the hot downlights and to stop unwanted air leakage through light fixtures.

TIGER FOAM INSULATION (A Commercial Thermal Solutions Company)

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 www.tigerfoam.com
 ICAA REP: Will Cronin

TIGER FOAM - is a two-part closed cell, quick curing polyurethane foam insulation. TIGER FOAM kits are portable and disposable - completely self-contained kits that can be used by the professional contractor or the residential homeowner. TIGER FOAM air seals, insulates, and soundproofs many areas such as plumbing and electrical penetrations, wall/floor and wall/ceiling joints, and other numerous areas where air infiltration can occur.

TIGER FOAM - is available in two different formulations: FR (fast rise) and SR (slow rise). FR (fast rise) is used for surface applications, new construction, crawl spaces, brick, block, masonry, and wood. All the FR (fast rise) formulas are class #1 fire-rated and pass the ASTM E-84. SR (slow rise) is a low-pressure cavity fill formula used for retrofitting existing walls.

TIGER FOAM - is dispensed through a custom designed nozzle that uses two tips: a cone tip and a fan tip.

TIGER FOAM dispensed through these tips will fill the smallest of cracks and the largest of voids such as walls, molds, extrusions, cold storage applications and many other uses.

NEW - TIGER FOAM Drums for commercial applicators. TIGER FOAM Drum units are 2 lb., Closed Cell Foam for large projects.

ICAA Buyers Guide

TITAN

1770 Fernbrook Lane
 Plymouth, MN 55447
 (229) 726-6823
 ColemanK@titantool.com
 www.titantool.com
 ICAA REP: Kevin Coleman

Titan has been a leading manufacturer of airless application equipment and pumps for nearly half a century. Titan products include sprayers for applying foam insulation (Helix™), texture, roofing, corrosion control and paint, as well as line strippers for sports fields and asphalt. The Titan Helix FR28 spray foam system delivers unmatched accuracy and unrivaled control, making it the smart choice.

Titan sprayers are designed with innovation that focuses on productivity and precision – and we deliver. And we build them to last. In fact, we're so confident in our sprayers that we offer the best and longest warranty in the industry, guaranteeing years of reliable performance.



TOUCH 'N SEAL

866 Horan Drive
 Fenton, MO 63026-2416
 (800) 325-6180/FAX (636) 349-5335
 lpennock@dap.com
 www.touch-n-seal.com
 www.dap.com
 ICAA REP: Larry Pennock

Under the brand name TOUCH 'N SEAL, DAP Products is a leading US manufacturer of one-component aerosol polyurethane foam sealants and adhesives and disposable two-component low-pressure spray polyurethane Foam Kits. Two-component low pressure SPF is also available for refill systems and the CPDS Series 2, Constant Pressure Dispensing System, a high efficiency dispensing unit. TOUCH 'N SEAL insulating foams, sealants, and adhesives are the benchmark for performance in residential, commercial, and industrial construction and maintenance. For more information, visit www.touch-n-seal.com.

INSULATION – STUCCO

APPLGATE INSULATION

Headquarters:
 1000 Highview Drive
 Webberville, MI 48892
 (517) 521-3545/FAX (517) 521-3597
 (800) 627-7536
 richard@applegateinsulation.com
 www.applegateinsulation.com
 ICAA REP: Richard Applegate

Applegate Insulation specializes in manufacturing truly Green, Environmentally, and Sustainable Insulation products.

Applegate Cellulose Insulation is a premium cellulose insulation renowned for its low dust, magnificent fire resistance properties, superb sound attenuation and outstanding coverage.

With more Cellulose Insulation manufacturing plants in the USA than any other manufacturer, Applegate has built a 40+ year reputation of innovation, integrity and dedication to high quality Cellulose Insulation products and customer service. In addition Applegate offers installation training, sales and building science training and support, marketing support, referrals, as well as sales of insulation equipment and supplies.

Applegate Insulation products contain over 80% recycled content, qualify for LEED points and are third party tested to ensure compliance with all relevant government specifications and standards. The Applegate Guaranteed Energy Savings Program (AGES) provides a manufacturer guaranteed energy savings program for existing homes for 4 years!

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- *Applegate Stabilized Cellulose® contains dry adhesive, that, when activated, locks in place and virtually eliminates settling and dust. Applegate's proven Spray-In Insulation System is founded upon this insulation and is compatible with wall-spray, stabilized attics, and applications between floors.*
- *Applegate® loose-fill is a high-performance insulation for attics, floors, retrofits and dense packing.*
- *Applegate Advanced Stabilized™ is a stabilized cellulose insulation with a high-borate formulation that delivers the same great insulating power and safety that all Applegate Insulations carry.*

• *R-Value® stabilized and loose-fill cellulose insulations are specially tailored for small machines and retrofit applications such as weatherization work.*

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 Casa Grande, AZ 85193
 (844) 404-4500

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230 Shoop Drive
 Penrose, CO 81240
 (866) 568-9639

GEORGIA

1241 Meadowbrook Drive
 Eastanollee, GA 30538
 (888) 427-7534

KENTUCKY

1925 State Route 1241 N
 Hickory, KY 42051
 (888) 502-7753

LOUISIANA

2500 Jackson Street
 Monroe, LA 71202
 (800) 854-1907

MICHIGAN

1000 Highview Drive
 Webberville, MI 48892
 (800) 627-7536

PENNSYLVANIA

1050 Superior Avenue
 Chambersburg, PA 17201
 (800) 231-1939

WISCONSIN

600 Industrial Drive
 Bloomer, WI 54724
 (800) 633-3179

MEZA MATERIAL SUPPLIES INC.

6830 Elm Street
 McLean, VA 22101
 (202) 830-8215/FAX (703) 821-1639
 byetki@mezacom.com
 www.mezacom.com
 ICAA REP: Bahadır Yetki

Manufacturer of stucco insulation including ThermoLock A1 Insulated Stucco Filling.

INSULATION EQUIPMENT

CAPITOL MACHINE INTERNATIONAL

46569 US Hwy 280
 Sylacauga, AL 35150
 (800) 421-6473
 info@capitolmachine.com
 www.insulationmachine.com
 ICAA REP: Misty Mays

Capitol Machine International Manufactures, Services, and Sells Insulation Machines.

Capitol Machine International provides rugged, affordable and easy-to-use equipment with reliable and friendly service. For more than 40 years, we have designed and manufactured the best insulation blowers and insulation removal vacuum machines on the market. We're dedicated to old-fashioned qualities of hard-work, commitment, and integrity. Our top-of-the-line spray foam and blown-insulation machines are sold worldwide and provide superior results when installing new insulation or removing old loose-fill insulation. Contact us today to learn more!

GRACO INC.

88 11th Avenue, N.E.
 Minneapolis, MN 55413
 (877) 84GRACO [(877) 844-7226]/FAX (612) 623-6273
 nlong@graco.com
 www.graco.com

ICAA REP: Nick Long, Director of Sales & Marketing
Graco Inc. manufactures equipment that sprays polyurethane foam for insulation, roofing, and other markets. This equipment includes proportioners, spray guns, transfer pumps, mobile spray rigs, and a variety of accessories. Designed with advanced control technology, the Graco proportioner and gun product lines make foam insulation services a smart addition to any contractor's product offering.

SOUTHWEST AIR EQUIPMENT, INC.

2621 White Settlement Rd.
 Fort Worth, TX 76107
 (817) 335-3323/FAX (817) 335-7031
 swa@swaequipment.com
 www.swaequipment.com
 ICAA REP: Darren Plowman

We are a single-source equipment supplier for the spray foam industry contractor with dedicated personnel representing years of experience in this field.

Whether you need replacement parts, repairs, new equipment or a complete turn-key spray rig, Southwest Air Equipment is your single-source. As an authorized distributor for Graco and PMC we offer superior service from the point of sale to service after the sale.

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SPECIALTY PRODUCTS, INC.

2410 104th St., Ct. S., Ste. D
Lakewood, WA 98499
(253) 588-7101/FAX (253) 588-7196
joy@specialty-products.com
www.specialty-products.com
ICAA REP: Joy Fish

Since 1974, Specialty Products, Inc. (SPI) continues to be recognized as a global market leader and innovator in manufacturing polyurethane spray and pour foam systems, geo-technical foam, elastomeric polyurea coatings, and plural-component application equipment from Graco, PMC and SPI. Manufacturing and distribution supply available globally, with U.S. facilities in Rowlett, TX, Anchorage, AK, Lakewood, WA, and Chicago, IL. We offer 24/7 technical support, and state-of-the-art advanced applicator hands-on training programs available in various US cities and worldwide locations.

INSULATION NETTING

INSULATION FABRICS LLC

5905 Atlanta Hwy, Suite 101
Alpharetta, GA 30004
(770) 315-7792/FAX (770) 663-7690
sales@insulationfabrics.com
info@insulationfabrics.com
www.insulationfabrics.com
ICAA REPS: Peter Kohm
Wendy Rizzi

Manufacturers of a full line of Netting (ISF) for Net and Blow loose fiber installations. ISF 34 "Economy", ISF 42 "Builder", and ISF 50 "Contractor" grade netting. All products can be either plain or custom printed with customer/contractor logos. Product sizes range from 2'-10 feet wide and in roll lengths from 375, 600 and 750 feet. We also manufacture Insulation Removal Vacuum Bags.

INSURANCE



FEDERATED INSURANCE

121 East Park Square
Owatonna, MN 55060
(507) 455-5175/FAX (507) 446-4703
jewest@fedins.com
www.federatedinsurance.com
ICAA REP: Jack E. West

Federated's strong history of helping association members with their insurance and risk management needs have

resulted in more than 500 state and national associations exclusively recommending Federated to their members. We have been partnering with the contracting industry for years. ICAA members will appreciate our personalized service and our many value-added tools and coverages – many designed around input from contractors!

TEXCAP INSURANCE

13465 Midway Road, Suite 200
Dallas, TX 75244
(972) 720-5368/FAX (972) 934-8226
jhamby@texcapins.com
www.texcapins.com
ICAA REP: Jim Hamby

As a business owner, we know the last thing you want to think about is an unexpected loss. We also recognize that as your business grows and becomes more complex, your risks change too. At TexCap Insurance, we offer you choice and guidance when it comes to your insurance needs. Our team approach allows us to use and build our collective knowledge so that we can know how to best serve your business.

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Denver, CO 80231
(720) 979-4119/FAX (303) 934-2175
admin@arksealsp.com
www.arksealsp.com
ICAA REPS: Veronica Gonzalez
Eli Gonzalez

Insulation blowing machine parts, repairs, and suppliers.

MARKETING SERVICES

BUILD MARKETING

454 Jessen Lane
Charleston, SC 29492
(840) 384-9050
buildmarketingstudio@gmail.com
www.build-marketing.com
ICAA REP: Reid McCall

Need a new website? We build search engine rockets designed with your customers in mind. Your website will look great and put your business in the stratosphere. We also create branded graphics for your vehicles, business cards, brochures, or trade show booth.

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ADO PRODUCTS

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 Plymouth, MN 55441
 (800) 666-8191 / FAX (888) 641-3904
www.adoproducts.com

ICAA REPS: Nancy Wells (West Region)
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jvalek@adoproducts.com
 Rich Reske (Central Region)
rreske@adoproducts.com

Founded in 1988, ADO Products is your supplier for insulation accessories. We are grounded in the spirit of responsibility to you, our customer and we listen to your needs. We manufacture DUROVENT BAFFLE, proVent, and DUROVENT rafter vents and offer a full line of insulation accessories.

At ADO Products we focus on continuous improvement and operational excellence from order through delivery, providing quality products and superior service. We take great pride in serving you as an independent, dependable and dedicated partner.

The ADO Advantage program rewards you with savings by consolidating your purchases along with freight free shipping. Our highly trained sales team is looking forward to speaking with you about this unique pricing program. We can be reached at (800) 666-8191 or by emailing us at sales@adoproducts.com.

Products You Need. Service We Deliver.



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 401 Truck Haven Road
 East Peoria, IL 61611
 (309) 698-0062/FAX (309) 698-0065
 (866) 698-6562
info@insulationsolutions.com
www.insulationsolutions.com
 ICAA REP: Cara Paul

Insulation Solutions, Inc. (ISI) creates cutting edge building products, insulation, vapor barriers/retarders, and accessories for a variety of industries. ISI is committed to forming a partnership with our customers and suppliers in order to continuously develop new products and improve existing product lines. The design and ingenuity of these products reflect our mission: to change every day building challenges into practical solutions using science, research, and technology. For more information, please visit our website at www.insulationsolutions.com or email us at info@insulationsolutions.com.

POLYUREA COATINGS

ACCELLA POLYURETHANE SYSTEMS LLC

100 Enterprise Dr.
 Cartersville, GA 30120
 (770) 607-0755
sprayfoam@accellapolyurethane.com
www.accellapolyurethane.com
 ICAA REP: Moody Ozier

Accella Polyurethane Systems, LLC, a division of Accella Performance Materials, Inc., headquartered in St. Louis, MO. As the leading independent polyurethane systems house in North America, Accella manufactures spray polyurethane foam systems for residential and commercial buildings. Our complete line of SPF wall insulation, roofing systems, and roof coatings are key for thermal, moisture, and sunlight protection. Accella's SPF products provide the added benefits of durability, energy efficiency, and improved occupant comfort. Our industry leading SPF brands include BaySeal, Foamsulate, QuadFoam, and Accella Roofing Solutions.

RHINO LININGS

9747 Businesspark Avenue
 San Diego, CA 92131
 (877) 358-1320/FAX (858) 450-6881
sales@rhinolinings.com
www.spf.rhinolinings.com
 ICAA REP: Pierre Gagnon

Rhino Linings Corporation, established in 1988 and headquartered in San Diego, California, is a privately-held corporation and world leader in protective coatings and linings. Products manufactured and distributed by Rhino Linings include polyurethane, polyaspartic and epoxy coatings, concrete coatings, spray foam insulation and sealants, and interior and exterior stucco. Rhino Linings Corporation has a global distributor and applicator network consisting of more than 2,000 independently owned and operated businesses in almost 80 countries.

ICAA Buyers Guide

RADON MITIGATION

INSULATION SOLUTIONS, INC.

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 (866) 698-6562
 info@insulationsolutions.com
 www.insulationsolutions.com
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REMOTE CONTROL SYSTEMS

NICHOLS ELECTRONICS INC. - RFHERO

187 Kennan Drive
 Greensburg, PA 15601
 (724) 610-5256/FAX (724) 552-4507
 remotes@rfhero.com
 www.rfhero.com
 ICAA REP: Kelly Sparrow

*Nichols Electronics, Inc. (NEI) – Our Technology Is Your Advantage. Designing, manufacturing and distributing “cost effective” remote control systems for commercial and industrial applications for over 15 years that enhance safety, increase productivity and provide long-term reliability. RFHero remotes (NEI’s proprietary brand) are used in many different control settings from **wireless blow-in insulation machine’s contractor controls** to mining bin/gate controls, traffic light control, overhead crane control and industrial e-stops. With thousands of installations currently in use today, Nichols Electronics has built its reputation on durability and reliability.*

SAFETY EQUIPMENT

ADO PRODUCTS

2905 Northwest Boulevard, Suite 230
 Plymouth, MN 55441
 (800) 666-8191 / FAX (888) 641-3904
 www.adopproducts.com

ICAA REPS: Nancy Wells (West Region)
 nwells@adopproducts.com
 JD Valek (East Region)
 jvalek@adopproducts.com
 Rich Reske (Central Region)
 rreske@adopproducts.com

Founded in 1988, ADO Products is your supplier for insulation accessories. We are grounded in the spirit of responsibility to you, our customer and we listen to your needs. We manufacture DUROVENT BAFFLE, proVent, and DUROVENT rafter vents and offer a full line of insulation accessories.

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The ADO Advantage program rewards you with savings by consolidating your purchases along with freight free shipping. Our highly trained sales team is looking forward to speaking with you about this unique pricing program. We can be reached at (800) 666-8191 or by emailing us at sales@adopproducts.com.

Products You Need. Service We Deliver.

BULLARD

1898 Safety Way
 Cynthia, KY 41031
 Nick_bozzuto@bullard.com
 www.bullard.com
 ICAA REP: Nick Bozzuto

Founded in 1898, E.D. Bullard Company is a leading manufacturer of high quality personal protective equipment and systems that are marketed worldwide. Product lines include thermal imagers, hard hats, firefighter and rescue helmets, supplied air respirators, powered air-purifying respirators, and air quality equipment.

ICAA Buyers Guide

INSULATION MATERIALS, LLC

2711 N. Main Street
East Peoria, IL 61611
(866) 977-2711/FAX (309) 427-3201
bryan@insulationmaterials.com
www.insulationmaterials.com
ICAA REP: Bryan Whittaker

Insulation Materials is a nationwide distributor of thermal and moisture control products. We carry an extensive line of insulation products and accessories including attic access covers, spray foam kits, recessed light covers, cellulose batts, crawl space vapor barriers, radiant barriers, and under slab insulation. Our knowledgeable staff will work closely with you to identify solutions and support your efforts to create energy efficient homes and buildings. Visit www.insulationmaterials.com for a digital copy of our catalog or request a hard copy by calling (866) 977-2711.

LAPOLLA INDUSTRIES, INC.

15402 Vantage Parkway E., #322
Houston, TX 77032
(281) 219-4100/FAX (281) 219-4106
info@lapolla.com
www.lapolla.com
ICAA REP: Monica Longtin

Located in Houston, TX, Lapolla Industries, Inc. is a global supplier and manufacturer of spray polyurethane foam insulation, reflective roof coatings, and equipment designed to reduce energy consumption in the residential, industrial, and commercial markets.

SHELVING

CLOSETMAID®

CLOSETMAID®

650 SW 27th Avenue
Ocala, FL 34471
(352) 401-6000/FAX (352) 732-2140
(800) 227-8319
lou.cuomo@emerson.com
www.closetmaidpro.com

ICAA REPS: Brian Dougherty, Director of Sales,
New Business Development –
(352) 401-6345
Lou Cuomo, Vice President of Sales -
Building Division – (352) 401-6338

ClosetMaid is the industry leader in home storage and organization, delivering quality products and services to design and construction professionals, home builders, and homeowners for more than 50 years. ClosetMaid offers attractive, functional, and durable storage systems designed and engineered for both residential and commercial applications. Builder Magazine's annual brand study has recognized and ranked ClosetMaid as the # 1 brand used and specified the most for the last 6 consecutive years. With growing consumer demand for storage, ClosetMaid's line of ventilated wire shelving and customer laminate storage systems can satisfy any lifestyle, budget or taste. ClosetMaid's Professional Services Program assists design and build professionals with storage design, specifications, take-offs and installation process and is complimentary. Let ClosetMaid show you how easy it is to add the storage shelving category to your business offering.

COPE CLOSET CONCEPTS

PO Box 423
Toccoa, GA 30577
(706) 779-2423/FAX (706) 779-5278
copeclosets.nanette@gmail.com
www.copecloseconcepts.com
ICAA REP: Nanette Cope Donahue
Robin Dake

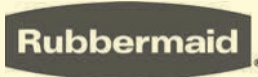
Manufacturer of hardwood closet shelving.

ORGANIZED LIVING

3100 East Kemper Road
Cincinnati, Ohio 45241
(513) 277-3700/FAX (513) 277-3701
gfoltz@organizedliving.com
OrganizedLiving.com
ICAA REP: Gil Foltz, Executive Vice President, Sales

With nearly a century of engineering and manufacturing excellence, Organized Living delivers the strongest home storage and organization solutions for every area of the home. Organized Living makes offering upgraded closets to homeowners easy. From the adjustable freedomRail to the built-in Classica, and from the seamless look of Simple Wood Shelf and Rod to the durable strength of Fixed Ventilated, we have the solutions to fit any project, budget and need. Our success comes through a strong partnership with independent dealers throughout United States and Canada.

ICAA Buyers Guide



RUBBERMAID CLOSET

1901 Lee Avenue
 Jackson, MO 63755
 (573) 204-2193/FAX (573) 204-2148
 joe.schmidt@newellco.com
 www.rubbermaidpro.com

ICAA REPS: Sales Managers
 Joe Schmidt - Southeast Region
 (678) 596-8471
 Dan Toppen - Central Southwest Region
 (636) 236-9278
 Steve Troester - Key Account Manager
 (336) 210-1653
 Dan Lindahl - Manager, Builder Sales and
 Project Coordinator (210) 563-4712

Rubbermaid Closet, with its full line of closet and garage storage products, ranked first in the storage category for brand familiarity and quality according to Builder Magazine's Brand Use Study.

With more than 25 years of experience providing wire ventilated shelving to builders and consumers, the company takes pride in offering storage and organization products that help keep homes beautifully organized. Both its wire and melamine wood products can be utilized throughout the home, including bedroom closets, linen closets, pantries, mud rooms and laundry rooms, as well as in garages and basements.

TAPE

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 Plymouth, MN 55441
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ECHOTape

5645 Daniels Street
 Chino, CA 91710
 (800) 461-8273 x2302/FAX (866) 408-9707
 mikeg@echotape.com
 www.echotape.com
 ICAA REP: Mike Grevatt

For over 40 years, ECHOTape has helped companies match their specific application needs with the right tape. Serving industries across North America, ECHOTape exclusively focuses on bringing performance and value-wise pressure sensitive tape solutions to their customers. With distribution centers across North America and an experienced technical sales team, ECHOTape continues to provide personalized service to each and every customer the same way it has since it was founded in 1973.

ECHOTape's insulation tapes exceed the highest standards for reliability, precision and superior results. Using a breakthrough technology, our exclusively formulated, high performance acrylic Insulation Tape series is engineered to meet the rigid requirements of contractors and builders working with mechanical insulation and metal building insulation. Whether you're working in extreme weather conditions or simply need a maximum-strength tape, our performance tapes combine exceptionally high shear strength with both high tack and cold stick properties, ensuring a secure, weathertight seal in virtually any environmental condition.

INSULATION SOLUTIONS, INC.

An Affiliate of Meyer Enterprises
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 East Peoria, IL 61611
 (309) 698-0062/FAX (309) 698-0065
 (866) 698-6562
 info@insulationsolutions.com
 www.insulationsolutions.com
 ICAA REP: Cara Paul

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SHURTAPE TECHNOLOGIES, LLC

1712 8th St. Dr. SE
 Hickory, NC 28602
 (828) 267-8480
 gwalter@shurtape.com
 www.shurtape.com
 ICAA REP: Glenn Walter

Industrial tapes: adhesive tapes, packaging equipment, carton sealing, strapping, case packing.

TRAINING

APPLEGATE INSULATION

Headquarters:
 1000 Highview Drive
 Webberville, MI 48892
 (517) 521-3545/FAX (517) 521-3597
 (800) 627-7536
 richard@applegateinsulation.com
 www.applegateinsulation.com
 ICAA REP: Richard Applegate

Applegate Insulation specializes in manufacturing truly Green, Environmentally, and Sustainable Insulation products.

Applegate Cellulose Insulation is a premium cellulose insulation renowned for its low dust, magnificent fire resistance properties, superb sound attenuation and outstanding coverage.

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 (866) 568-9639

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 (888) 427-7534

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1925 State Route 1241 N
 Hickory, KY 42051
 (888) 502-7753

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2500 Jackson Street
 Monroe, LA 71202
 (800) 854-1907

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(800) 627-7536

PENNSYLVANIA

1050 Superior Avenue
Chambersburg, PA 17201
(800) 231-1939

WISCONSIN

600 Industrial Drive
Bloomer, WI 54724
(800) 633-3179

TRANSPORTATION SOLUTIONS

RED RIVER LOGISTICS

200 S. Main Street
Keller, TX 76248
(817) 422-5922/FAX (817) 422-5907
sprayfoam@redriverlogistics.com
www.redriverlogistics.com
ICAA REP: Heather Taylor

Red River Logistics is a non-asset based logistics group offering unparalleled service for our customers.

We service time-specific and by-appointment pickups and deliveries, roundtrip moves, extra stops, show freight, liftgate, van, reefer, flatbed and LTL moves.

We identify the specific transportation needs of each of our customers and we match those needs with the specific capacity and lane strengths of our extensive team of elite carriers. Then we pair our highly competitive rates with exceptional customer service and carrier relations.

The Red River Team has decades of experience in transportation, yet we remain fresh and excited to surpass each customer's expectations! Let us prove to you why we are THE BEST at what we do!

TRUCKS

J & R PRODUCTS, INC. "THE INSULATOR'S WAREHOUSE"

1955 Lancaster Street, Ste. 6
Bluffton, IN 46714
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FAX (260) 353-3826/(800) 518-4446
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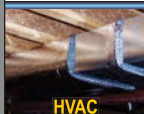
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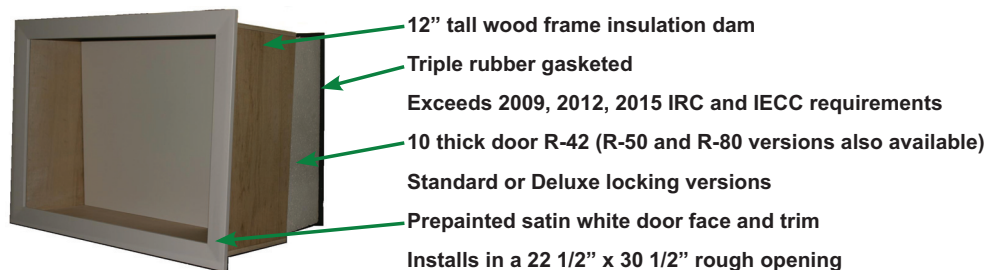
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E-Z HATCH ATTIC ACCESS DOOR, R-42, 22x30"

Quick & Easy - Installs in Minutes
Meets the New Energy Code Requirements



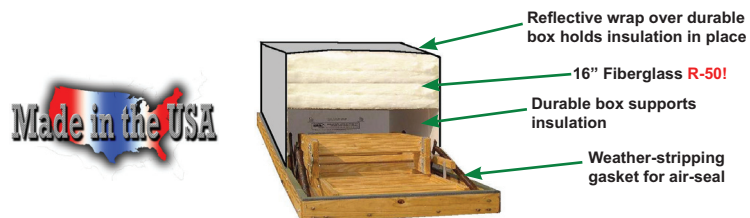
New Codes now require the attic access to be insulated to the same level as the rest of the attic.

This means a minimum of R-30 to R-49+ is NOW REQUIRED!

- ☆ Insulated air-tight attic access hatch Meets New Codes
- ☆ R-42 (R-50 and R-80 versions also available)
- ☆ Standard model or Deluxe model (Deluxe model includes a keyed 4-pin door lock and 2 recessed handles)
- ☆ Meets 2009, 2012 & 2015 IRC & IECC requirements
- ☆ Installs in minutes, Preferred by contractors
- ☆ Energy efficient alternative to attic pull down ladders

R50+ ATTIC STAIR COVER KIT

Quick & Easy - Installs in Minutes No Tools
Meets the New Energy Code Requirements



22x54
3 sizes: 25x54
30x54

New Codes now require the attic access to be insulated to the same level as the rest of the attic.

This means a minimum of R-30 to R-49+ is NOW REQUIRED!

- ☆ Insulating cover for pull down stairs
- ☆ 3 sizes to fit most any size or brand of ladder
- ☆ Kit includes durable box cover, weather-stripping gasket, reflective wrap and R-50 optional insulation
- ☆ Meets 2009, 2012 & 2015 IRC & IECC requirements
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- ☆ Preferred by contractors



Battic Door provides Code Compliant attic access solutions: Insulated access doors, and insulated covers for pull down ladders.

The recent IRC and IECC Code changes can make it difficult for Builders, Contractors, Architects, etc. to select an attic access solution for residential use that meets the new Building and Energy Codes.

BATTIC DOOR ATTIC ACCESS SOLUTIONS MEET THE NEW CODE REQUIREMENTS.

2009 IECC Section 402.2.3 and 2009 IRC Section N1102.2.3 and 2012, 2015 IECC Section R402.2.4 read: "Access hatches and doors. **Access doors from conditioned spaces to unconditioned spaces (e.g., attics and crawl spaces) shall be weatherstripped and insulated to a level equivalent to the insulation on the surrounding surfaces.**" Energy Star requirements conform with the IECC and IRC.

These new Code requirements mean that the attic access pull down ladder or access hatch must be insulated at the same level as the rest of the attic (minimum R-30).

Our two attic access solutions meet these new Codes and provide cost effective solutions:

1. E-Z Hatch R-42, R-50 or R-80 Attic Access Door. This is an air-tight, high-performance, energy-efficient attic access scuttle door. It is R-42 (R-50 and R-80 is optional), triple-gasketed, and pre-finished and provides a 22x30" access opening. **It is an energy efficient alternative to energy-wasting attic pull down ladders and exceeds all Code**

requirements. Our Deluxe version includes an internal 4-point lock and two recessed handles. Priced at \$199 (no lock) or \$269 (with lock), it is a less expensive solution than and a higher performance alternative to a pull down ladder and the Code-required insulated and gasketed stair cover.

2. Battic Door R-50 Attic Stair Cover. When pull down ladders are preferred, install an energy-efficient pull down ladder cover. The kit includes the rigid box (stair cover), rubber gasket, reflective shield and optional R-50 insulation. Insert the desired amount of insulation into the reflective shield and place the stair cover rigid box into the reflective shield covering the insulation. The shield holds the insulation to the box. The stair cover fits between trusses. Available in 3 sizes to fit most any size or brand of pull down ladder: 22x54, 25x54 and 30x54. Priced at \$59 without insulation (add your own) or \$99 with R-50 insulation included, it is the least expensive, easiest install and highest insulation of any attic stair cover kit available. Discounts for bulk purchases. May be purchased with or without R-50 insulation (installers may add their own insulation).

Remember: R-5 and R-10 attic ladders do not meet Code - they must be insulated to a minimum of R-30.

Additional information and details - including pictures, literature, specifications, submittal documents, wholesale pricing, etc. - may be viewed on our website. If we can provide any further details, please contact us. Thank you for your consideration.

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