



ICAA Membership Categories & Annual Dues

General Member: Consists of any firm, partnership, corporation, or legal entity engaged in insulation contracting. This General Member, its primary owner, or its operations manager shall be actively engaged in ownership or management of such a business for at least two of the prior five years. Each General Member shall appoint one representative, an employer or employee of the General Member, who shall vote and be eligible to hold office in the Association. Only General Members shall be entitled to vote and hold office in the Association.

Contractor operations which are a subsidiary, entity, or division of a parent company clearly identified as an insulation contracting company or a manufacturer of insulation for resale or engaged in the production, transportation, or sale of energy or energy conservation equipment or services shall not be eligible for this membership category.

Provisional Contractor Member: New entities in insulation contracting or businesses interested in becoming insulation contractors shall be eligible for provisional membership and shall become a General Member after providing evidence of 24 months in insulation contracting in good standing.

Associate Contractor Member: Consists of insulation contractors whose parent company's primary source of revenue is insulation contracting or the manufacture or sale of materials, equipment, or services for the insulation contracting industry. The parent company shall be a General Member or an Associate Industry Member.

Dues Schedule for General, Provisional, and Associate Contractor Members

	<u>Annual Gross Sales</u>	<u>Annual Dues</u>
Single Location	\$0 – 500,000	\$ 495
Single Location	\$500,000 - \$1,000,000	\$ 650
Single Location	\$1,000,000 +	\$ 1,300
2 Locations		\$ 1,300
3 Locations		\$ 1,950
4 Locations		\$ 2,600
5 – 10 Locations		\$ 3,250
Additional Locations up to 20		\$ 415 each
Additional Locations 21 +		\$ 240 each

Total dues are capped at \$ 13,500

Associate Industry Member: Consists of manufacturers, distributors, or suppliers of materials, equipment, or direct services to the building insulation contracting industry.

Dues Schedule for Associate Industry Members

<u>Annual Gross Sales</u>	<u>Annual Dues</u>
\$0 – 5 million	\$ 650
\$5 – 10 million	\$ 1,300
\$10 – 15 million	\$ 1,950
\$15 – 20 million	\$ 2,600
\$20 – 25 million	\$ 3,250
\$25 – 50 million	\$ 3,900
\$50 million +	\$ 5,400

Associate Other Member: Consists of national manufacturers of products other than those directly related to the insulation industry (doors, windows, fireplaces, closet shelves, etc.). Annual dues are \$800.

Corresponding Associate Member: Consists of building code officials, building inspectors, architects, and insurance agencies. Annual dues are \$340.