

# Insulation Contractors Report

A PUBLICATION OF THE INSULATION CONTRACTORS ASSOCIATION OF AMERICA

SEPTEMBER/OCTOBER 2023

## ICAA 2023 Schedule

### Wednesday, September 27

**11:00 am**

ICAA 2023 Golf Outing at Cowboys Golf Club

**6:00 – 8:00 pm**

Welcome Reception

### Thursday, September 28

**10:00 am – 5:00 pm**

**ICAA 2023 TRADE SHOW**

**12:00 – 1:00 pm**

Lunch

### Friday, September 29

**8:00 – 9:00 am**

*General Session 1*

Are You Retrofit Ready?



CONTINUING EDUCATION

**9:00 – 10:00 am**

*General Session 2*

Negotiating Without Giving In

**10:00 – 11:00 am**

*General Session 3*

Big Opportunities for Insulating Under the Inflation Reduction Act



CONTINUING EDUCATION

**11:00 am – 12:00 pm**

*General Session 4*

Insulation Contractors Best Practices Roundtable

**12:00 – 1:00 pm**

Lunch

**1:00 – 2:00 pm**

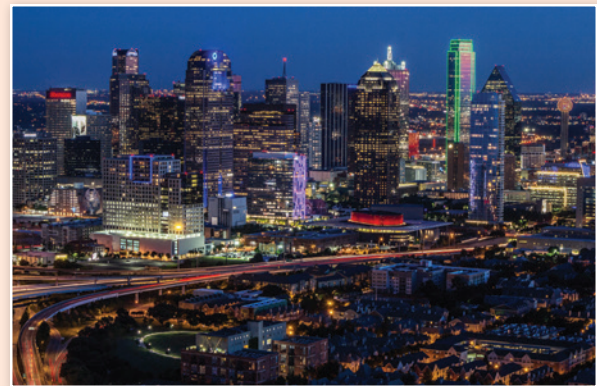
*General Session 5*

Win Big! Insulation Trivia

## Big Ideas Big Opportunities

# ICAA 2023

Sept. 27-30 ★ Dallas, Texas



**2:00 – 3:00 pm**

*General Session 6*

Digital Business Development: Strategies for Insulation Contractors

### Saturday, September 30

**9:00 – 10:00 am**

*General Session 7*

Quit Getting Screwed: Enough of One-Sided Insulation Contracts

**10:00 – 11:30 am**

*General Session 8*

Achieve Operational Excellence with SPF

